

# THE Publishers' Weekly

*The American* BOOK TRADE JOURNAL

Published by R. R. Bowker Co. at 241 West 37th Street, New York

R. R. Bowker, President and Treasurer; J. A. Holden, Secretary

Entered as second-class matter June 18, 1879, at the post office at New York, N. Y., under the Act of March 3, 1879. Subscription price, \$5.00 a year.

VOL. XCV.

NEW YORK, JUNE 14, 1919

No. 24

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¶ The Literary Editor of the *St. Paul Daily News* writes us as follows: "Have just finished reading VICTORIOUS which you recently sent me. I think it is the greatest war novel that I can remember reading. It is the first book in a long while I felt sorry after I read half way through, that I would finish it so soon. I trust that it will have a wonderful circulation, for it is a book that every American ought to read.

¶ In the half page display of Bobbs-Merrill Co. on the Saturday morning book page of the *New York Tribune* of May 24th, underneath the wide heading showing the familiar elephant cut from "WHITE MAN," are ranged eight photographs of actors and actresses, now on the New York boards, with autographed opinions from them regarding the story. Otis Skinner, Sam Bernard, Louis Mann, Ed. Wynn, Hazel Dawn, "Nonette," Peggy O'Neil and Gail Kane, all had read WHITE MAN and were willing to be quoted. As there are tens of thousands of people who spend two to three dollars to see these actors, this comment might well influence them to spend \$1.75 for WHITE MAN.

—*Publishers' Weekly*

THE BOBBS-MERRILL COMPANY, PUBLISHERS



# ROOSEVELT

By George Sylvester Viereck

Author of "The Candle and the Flame," "Nineveh," "Songs of Armageddon," "Confessions of a Barbarian," "A Game at Love," "The House of the Vampire," etc.

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## Theodore Roosevelt Psycho-Analyzed

private opinion of the English. Viereck's audacity makes his reader gasp.

The book introduces to us a new Theodore Roosevelt, totally unsuspected by the majority of his admirers. It is a fascinating attempt to apply the science of psycho-analysis to a great contemporary.

In a striking introduction, entitled "Apologia Pro Vita Sua," Mr. Viereck portrays with biting sarcasm and withering scorn, his persecution during the period of the war. His brilliant portrait of America in war-time is one of the documents that will furnish food for thought to the historian of the future.

In spite of its name, Mr. Viereck's preface is not an apology, but an indictment. He lays bare the secret springs in our national life. He contrasts the so-called German Propaganda and the Propaganda fathered by Lord Northcliffe. Benedict Arnold, he tells us, was the first of a long line of British Popagandists.

At Mr. Viereck's touch, skeletons walk from political closets.

The price of the book is \$1.35. The price of the De Luxe edition (special binding, limited to 250 copies, each copy autographed by the author)—\$10.00.

### Viereck and the Critics:

We quote herewith a few excerpts from reviews of Mr. Viereck's previous books:

"The genius of the writer is never in doubt."—Edward J. Wheeler, President of the Poetry Society of America, in *Current Literature*.

"Mr. Viereck reveals a vast knowledge of life. . . ."—Charles Hanson Towne, of the Vigilantes, in *Town Topics*.

"I knew you were a genius."—Gertrude Atherton, Member of the Vigilantes and of the Advisory Council of the Author's League of America.

"A charming and remarkable poet. . . ."—Ellis Parker Butler, of the Vigilantes and of the Advisory Council of the Authors' League, in the *Rochester Democrat and Chronicle*.

"Indeed a poet of original mind and an exceptionally forcible and magnetic literary gift."—Richard Le Gallienne, in the *North American Review*.

"Talent, Mr. Viereck has—talent and a wonderful sense of poetic art; and courage too."—*New York Evening Sun*.

"There can be no question that he possesses in a high degree, that quality of finality which he accepts as the ultimate criterion of art."—William Aspenwall Bradley, in the *New York Times Saturday Review of Books*.

"Perhaps no poet now writing is more proficient in the loud symphonious lay."—*Atlantic Monthly*.

"Intellectually . . . the heir of two races, and we might add, of three nations, for the combined genius of Germany, England and America has gone into his poetic crucible."—Prof. James Routh, in the *Bulletin of Washington University*.

"His brain is a diamond that flashes forth experience in phrase and epigram without end. . . . Startling ideas tumble over each other. . . ."—*Cleveland Plain Dealer*.

"The Alexander Hamilton of American literature."—Alexander Harvey, in the *St. Louis Mirror*.

The Jackson Press, Inc., has taken over Mr. Viereck's books from Moffat, Yard & Co. The "Confessions of a Barbarian," "Nineveh," and "A Game at Love" are exhausted. "The Candle and the Flame" and "The House of the Vampire" may still be obtained through us.

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Most useful books for young mothers by a teacher long experienced in training both normal and subnormal children. Teachers in the classes of defectives will find these volumes very helpful, also those who have the care of fretful, nervous children. Some games are very simple and adapted to the subnormal mind; others are for the average bright children. All are planned to develop coordination and attention, manners, morals, self-control, altruism and patience.—Review of Reviews.

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**New York**

Special Notice re

PUBLISHERS'  
TRADE LIST ANNUAL  
1919

The Trade List Annual this year will have a two-fold importance:

- 1 Publishers' catalogs *with revised prices* will be eagerly sought by the dealers everywhere, as all existing bibliographies must be checked with the "Trade List"—before quotations can be safely made.
- 2 For obvious reasons a greater number than ever of the price-lists of smaller publishers will appear in this year's annual.

P. S. It is very important for publishers to get their catalogs ready in time for inclusion. After July 31st it will be too late.

*For further information write to*

THE PUBLISHERS' WEEKLY

62 West 45th Street

New York



## TO THE TRADE :



Increased cost of manufacture, approximating in many cases close to one hundred per cent., has necessitated a gradual increase in the prices of books during the past four years.

Further price increases will soon be necessary for the same reason.

Meanwhile the expense of doing business has mounted in the case of both bookseller and publisher.

When we again increase prices of our publications, we shall, so far as we deem it practical, raise them sufficiently to cover not only any additional cost of manufacture, but also our increased overhead expense and a discount to the trade which we believe is sufficient to give the bookseller, with sound merchandising, a proper profit on his business.

Accordingly, all regular purchasers of our general list will receive, beginning June 16, 1919, the following discounts on both travellers' and mail orders :

1 copy of a title	-	-	36%
10 copies of a title	-	-	37%
25 copies of a title	-	-	38%
50 copies of a title	-	-	39%
100 copies of a title	-	-	40%

*(This schedule applies to all books published by us, other than Educational and Law books.)*

With best wishes for the prosperity of the book trade,

Sincerely yours,

**LITTLE, BROWN & COMPANY**

By ALFRED R. McINTYRE, *Vice-President*



Rei-Lee  
Books  
9

# The New 1919 OZ Book *The Magic of Oz*

By L. Frank Baum is ready

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The Lost Princess of Oz.

The Tin Woodman of Oz.

Mr. Baum's untimely death last month makes the Magic of Oz the last—but one—of these charming stories. Before his death Mr. Baum had completed the manuscript of the title that will be published in 1920.

## "Huldy's Whistle"

*A Remarkable Story by a New Author*

Anne Archbold Miller

"Huldy's Whistle" is about a two-fisted, rough-and-tumble little boy, who was a trial to his folks, but who was "made over" by Huldy's joyous philosophy of life—

*"Putting Glory into Good."*

*A story for the Mothers and Fathers of Little Boys—  
and their Sisters and their Cousins and their Aunts.*

Ready July 1

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MRS. AUGUSTA H. LEYPOLDT  
1849-1919



## The Publishers' Weekly

FOUNDED BY F. LEYPOLDT

June 14, 1919

*"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."*—BACON.

### Augusta H. Leypoldt, 1849-1919

AUGUSTA H. Leypoldt, widow of the founder of this journal, and for nearly 30 years since his death in 1884 actively associated in its work, passed away in her seventieth year on Saturday evening, June 7, at the home in Scranton of her daughter, with whom she had lived since her retirement from active work in 1911. After Frederick Leypoldt's splendid enthusiasm for bibliography and for the service of the book-trade had ended—and it ended only when the flame of his living spirit had been quenched by death—Mrs. Leypoldt became the editor of the *Literary News*, the precursor of the monthly *Book Review*, and took a constantly increasing interest in the bibliographical work, which is the core of this periodical, and continued it with the same persistent devotion, if not with the like enthusiasm. The immediate work of the PUBLISHERS' WEEKLY was for many years carried on chiefly by a business family, all of them connected by close personal ties with the household of Mr. and Mrs. Leypoldt, including Adolph Growoll as Managing Editor, William A. Stewart as Advertising Manager, and Miss Marion M. Monachesi as bibliographer in association with Mrs. Leypoldt, and the recent death of Mr. Stewart left her the last survivor of this group of friends and associates. If her devotion to bibliography was less inspired by her husband's enthusiasm than by the spirit of conscientious service, she brought not only to that department, but to the general editorial and business relations of this office, a clear discernment of actualities, a keen sense of possibilities and limitations, greater than that of her honored husband to whom bibliography was a life aim in a field for missionary effort.

Augusta Harriet Garrigue was born in New York, the old New York of seventy years ago, December 3, 1849. Her father was Rudolph Garrigue, born in Denmark, president of the

Germania Fire Insurance Co., from 1866 until his death in 1891, "a man who had the courage of his convictions, able in the discharge of his responsible duties and conspicuous in his integrity." Her mother was Charlotte L. Whiting of American descent. The household was one of eight daughters and three sons. The little Augusta with a sister were sent from the crowded house, near Stuyvesant Square, to the family of their grandmother and their uncle, Mr. F. W. Christern, then living in upper New York, near the present site of Columbia College. Mr. Christern was the best known foreign bookseller of his time, and in his family Augusta Garrigue acquired the thoro knowledge of German and French which stood her in so good stead after her marriage and in her later work. When the Christerns removed to old Chelsea, in a house opposite the General Theological Seminary grounds, Frederick Leypoldt became, we believe, a member of the household, or in close intimacy with it, and he used to take the little Augusta across town to Miss Green's school, near Washington Square, where she was a pupil. The affection for the child ripened into an affection for the growing woman, and at sixteen the child friend became engaged, and at seventeen, on September 27, 1867, was married to Mr. Leypoldt, fourteen years her senior. During Mr. Leypoldt's publishing career as the senior partner of Leypoldt and Holt, and later as the projector and proprietor of the PUBLISHERS' WEEKLY which he had developed from the literary bulletin of the firm, and later of the *American Catalogue* and of the *Library Journal*, his wife's keen business sense was a stay to him, tho it could not hold him back altogether from the varied enterprises in which he engaged, often prematurely, because of his capital limitations, which finally overbore his nervous temperament.

The *American Catalogue* and later the *Index Medicus*, the great medical bibliography of which Mr. Leypoldt was the inventor, proved beyond his resources and embarrassed the PUBLISHERS' WEEKLY as well. This led to a provisional division of the office, and Mr. Leypoldt's death came before the properties were again united. During the last year of Mr. Leypoldt's life, when he was showing the effects of the long strain, his wife came to his help in the office in the work in which she participated as his associate until his death on March 31, 1884. The *Publishers' Trade List Annual* and the *Library Journal*

were the chief assets of Mr. Leypoldt's estate, and arrangements were made for the continuance of the PUBLISHERS' WEEKLY and these two publications together in the one office, with Mrs. Leypoldt as an active and valuable factor in the business. On the incorporation of the present company Mrs. Leypoldt became a director and Vice President, an office which she held until quite recently when she became Honorary Vice President. Always her keen business judgment, her alert common sense, and her executive ability counted; and her altruistic spirit found field in the personal relations, especially with the women of the staff who felt her indeed a house-mother to them all. Her association with Mr. Growoll was especially close, and his passing in 1909 seemed to snap for her many of the ties of memory which held her to the past.

Sorrows and stresses came to her in many forms, but her valiant spirit never failed to face them manfully. She combined, indeed, without being in the least mannish, many manly qualities along with sympathetic feminine traits. Her sympathy was indeed exceptionally wide, and many good causes and many individual people were beneficiaries of her kind thought and care. It will probably never be known by any one person, even those nearest to her, how much good she has done and how many people she has quietly and silently heartened and served.

The name of Augusta H. Leypoldt is held in reverent remembrance in close association with that of her honored husband, Frederick Leypoldt.

### *Summer Outing of the Booksellers' League*

The Booksellers' League of New York has planned a trip up-the-Hudson to Bear Mountain on the Albany Day Line Steamers, to take place on Saturday, June 21st. The outing starts at 2 p. m. and is scheduled to be back in New York before 9 o'clock. It bids fair to be a most enjoyable occasion. Tickets at \$1.00 may be secured from the President of the League, R. E. Sherwood, 40 John St., who will give information as to the various points of departure.

### *Booksellers to Take Action on the Discount Question*

A meeting for the Board of Trade of the American Booksellers' Association has been called by President Butler for Tuesday, June 17th, to organize for the year's work and to consider what action shall be taken with re-

gard to the resolutions passed at the May convention. The discount problem will be the principal matter under consideration.

### *The Pyramid of Books*

*Heavy Contributions for the American Library Association Drive*

The book tower in front of the New York Public Library which was erected from the contributions of books for the soldiers and sailors, contained in its final glory about 47,000 volumes and there were 13,000 more volumes that were given during the next week.

The campaign will be kept up until the end of the month and by that time it is hoped that 100,000 volumes may be collected.

Mr. John Foster Carr who has conducted the drive is now at work in Brooklyn where the pyramid will be duplicated. He is being assisted by the Boy Scouts who are using this opportunity to demonstrate the kind of public service they are continually giving to the community.

### *Another Convention Memento*

Charles Scribner's Sons are this week sending complimentary copies of "Saint's Progress" by John Galsworthy to those who attended the Convention of the American Booksellers at Boston last month. A special edition of this book was prepared as a souvenir for the Convention, but it was impossible to have the books ready in time, owing to a postponement of publication. The publication has now been set for June 20th and the copies of this special edition have been mailed to the home addresses of those who would otherwise have received it at the Convention.

### *Recent Motion Pictures Based on Books*

**Woman Thou Gavest Me, The**, 6 reels, Famous-Lasky: Artcraft. All star.

Screen version of the famous novel by Hall Caine.

**Mary Regan**, 6 reels, First National. Star—Anita Stewart.

An underworld melodrama of heredity taken from the book by LeRoy Scott.

**Crimson Gardenia, The**, 6 reels, Goldwyn.

Rex Beach's novel makes another stirring and interesting melodrama.

**Unpardonable Sin, The**, 8 reels, Harry Garson. Star—Blanche Sweet.

A Belgian war drama founded on Rupert Hughes' novel which ran in serial form in the *Red Book*.

**Josselyn's Wife**, Exhibitors' Mutual, 5 reels. Star—Bessie Barriscale.

Picturization of another of Kathleen Norris' popular novels.

**Diane of the Green Van**, Exhibitors' Mutual, 5 reels. Star—Alma Rubens.

Adapted from the \$10,000 prize story by Leona Dalrymple. The adventures of a young heiress who becomes a gypsy.

**Cambric Mask, The**, 5 reels, Vitagraph. Star—Alice Joyce.

Picturization of Robert W. Chambers' well-known novel same name.



## NEW OFFICES FOR PUBLISHERS' WEEKLY AT 62 WEST 45th STREET

On Monday, June 16, the offices of the R. R. Bowker Co. will be established in the new quarters on 45th Street, between 5th and 6th Avenues, just west of G. P. Putnam's Sons.

Connecting rooms on the tenth floor of the Gurney building have been leased, furnishing pleasant offices at a location that will be much more convenient as a book-trade center than the old address. The printing will be done as before at 241 West 37th Street.

One of the hopes that is entertained in making this move is that at this office we shall be able to serve the book-trade more fully as a clearing house for information and a gathering place for those interested in the problems of publisher, bookseller and library. One room is to be reserved as a Conference Room, and this will be available at all times for book-trade committee meetings or appointments.

In this room will be a library and reference collection on book-trade matters, and it is hoped that there can be gradually gathered here material that will be of great value to all those interested in the progress of the book-trade in America; full information on copyright, tariffs, export formalities or postal matters; advertising and publicity campaigns; information on book-printing and papers, permanent collections of good trade bookmaking and book illustration.

For the retailer's benefit, information on bookstore problems will be gathered, on store design and equipment, window decoration and counter display; statistics on financial problems, retailing costs and merchandising methods; advertising, circularizing and publicity methods.

It seems possible that this Conference Room can be made the repository for much material of great cumulative value to all branches of the business, and the "Publishers' Weekly" will welcome suggestion and co-operation in this direction.

To the book-trade of the country we extend the hospitality of 62 West 45th Street.

THE PUBLISHERS' WEEKLY.

## UNIVERSITY PRESSES

Some American University Presses are printers, some are publishers, and some act in both capacities, says Paul G. Tomlinson, manager of the Princeton University Press, in a recent article in the *Authors' League Bulletin*. There is little uniformity about their organizations. Each institution has approached its own problem and is attempting the solution of it in its own way. Sometimes the press is an integral part of the university; sometimes it is a separate and distinct organization. At the University of California the University Press is an administrative department of the university charged with the direction of its publications. The Harvard University Press is a department of Harvard University. At Yale the University Press is an independent corporation. So it is at Princeton.

Every university has a mass of printing to be done, ranging from letterheads for the various departments to the annual catalog and book publications. In many cases there is enough of this work to supply a sizable printing establishment with steady work. An institution located some distance from a town or city might be seriously inconvenienced if all this work had to be sent away. So it has happened that in many cases a printing plant has been established by a university, where its work can be taken conveniently, and good service assured at a saving in price. Some University Presses include the undergraduate publications in their work, tho not always. At Princeton, for instance, the Princeton University Press prints none of the undergraduate papers, of which there are four, one daily and three monthlies.

The publishing end of a University Press is its interesting function, however, and the

publication of scholarly contributions to the various branches of knowledge may perhaps be a good general definition of the aims of a University Press. Some limit their publications to the works of members of the faculty of the university they represent, or outsiders when their work is based on materials in the university's collection, or written at the request of a member of the faculty to supplement his own investigations. This is the rule of the University of California Press. Most University Presses are not bound by such a rule, however, but will usually accept suitable manuscripts, no matter who the author.

University Press publications are not confined to books, but embrace magazines and journals of various kinds, most of them devoted to research. The largest and oldest University Press in the country, that of the University of Chicago, publishes thirteen such journals. This press was founded in 1892, and in that year brought out two books and some few pamphlets. In its tenth year forty volumes were issued and its present list of titles totals nearly eight hundred. For the fiscal year ended June 30, 1917, its volume of business amounted to \$486,330. Truly a remarkable growth, which gives an idea of the possibilities of such an organization.

It is safe to say that the various American University Presses are coming to be recognized as important factors in the cultural life of the country. They are of inestimable benefit to the universities they represent, they afford real opportunities for a university to disseminate knowledge, and many a teacher has strengthened, if not made, his reputation thru some book published by his University Press. On the publicity side alone a good University Press will probably advertise a



university more widely and more favorably than could otherwise be done thru double or treble the expenditure of money. In England the University Presses of Oxford and Cambridge have been to a large degree responsible for the reputation of those institutions as real seats of learning. The President of the Yale University Press in a speech some time ago quoted the distinguished French philosopher, Henri Bergson, as saying, in answer to a remark about Yale: "Yale University I do not yet know; but the Yale University Press I know. It is a very important publishing enterprise."

The Oxford and Cambridge Presses have a monopoly of the printing of the revised version of the Bible in England, and the Bible is quite consistently the year's best seller. The profits from the sale of Bibles enable these two University Presses to publish scholarly works almost regardless of financial loss. University Presses in America, not being blessed with any such monopoly, are often expected to operate at a deficit; at least in so far as their publication departments are concerned. When this is the expectation it is generally realized, and public spirited or far sighted individuals are looked to to make good the losses. Perhaps the university will pay the deficit, considering the prestige accruing to it thru the sale and distribution of the various publications to be ample compensation. It may happen, however, that a University Press has to stand on its own feet, and cannot expect outside financial assistance. What then? Can it exist and do good work? At Princeton we think it can.

Our first book appeared in 1912 and since that time we have added over eighty titles to our list. Our books are all published in England by the Oxford University Press, and bear its imprint in addition to our own. We are selling books in every quarter of the globe. Last year, in spite of the war, our sales were twenty per cent larger than for the twelve preceding months.

Our books are advertised in suitable newspapers and magazines, we circularize them widely, our annual catalog of publications is mailed out to a large list, so far as possible we keep in personal touch with the bookstores of the country, and thru agents and letters and circulars with all first class booksellers. One thing about University Press books which appeals to stores is the fact that their value is usually permanent; in most cases they are as timely the year after publication as on the day they appeared.

It also seems reasonable to suppose that University Presses can do better with a certain type of book than the large general publishing house. Our list at Princeton is not so large or growing so rapidly that we are prevented from giving attention to a book published some years ago. This is a distinct advantage to the author, whose work if brought out by a large publisher is left more or less to sink or swim by itself after its first year.

We do not believe a University Press is the place to take a manuscript when it has

been refused by every other publisher. Books published by a University Press should not be necessarily so "high brow" that only a select circle can read and enjoy them. Some of them may even have a large sale. We published a book last fall which is now in the second printing of the revised second edition, and the demand for it is increasing; it fills a long felt want and is the authority on its subject. In addition we have sold over thirty thousand copies of it in a special edition. Some of our books do not do so well.

I have described the Princeton University Press, first of all because it is in general typical of all the others, second because it is the one with which I am familiar, and thirdly because I believe our arrangement is on the whole about the most satisfactory of all.

University Presses can find a large and growing market for their kind of books if they look for it in the proper places. Moreover, the fact that the market for their publications is large and growing larger is an encouraging sign of the times, and one to promote confidence in the future. There is so much irresponsible writing these days that it is reassuring to know of an increasing demand for sound books; that a large body of thinking people still have their feet on solid foundations. The University Presses of this country have a splendid opportunity. This is a time when sane thought is needed, and not the least of the services being rendered by the American University Presses is that they are publishing books which furnish food for this kind of thought. Their opportunity is just as big as they want to make it.

### *A New Bible Paper*

Another experiment in the manufacture of Bibles has been made by the Oxford Press, and this, like many of the firm's other ventures, depends for its success on the paper used.

The Oxford Bible paper, which is so well known to the book-trade, has been manufactured in a new weight and surface that will take ink without showing thru on the other side. On this paper has been printed a wide margin Bible, in which the owner can easily mark with ink and at the same time not have a heavy and bulky Bible.

The edition printing with very bold face type is a page  $6\frac{1}{4} \times 8\frac{1}{2}$ , with margins of from 1 inch to  $1\frac{1}{2}$ . The smaller size is a page  $4\frac{5}{8} \times 6\frac{1}{4}$ , with margins of from  $\frac{5}{8}$  to 1 inch. The paper seems absolutely opaque and non-absorbent.

An enterprising bookseller has made many people stop before a sign recently put in his window:

Do you know how it feels to fly?

Read

Eddie Rickenbacker's

"Fighting The Flying Circus"

N-C 4

Yourself

## The Stationery Trade, Too, Is Discussing Retailers' Discounts

(From the *National Association News*, April 1, 1919, the official organ of the National Association of Stationers and Manufacturers of the U. S. A.)

"In our opinion, the time is coming when retailers will refuse to handle goods for manufacturers where there is no profit accruing to them, after paying the expenses incident to the conduct of their business, and we do not think manufacturers should expect them to handle (and stock) their goods, unless there is a margin of profit sufficient to pay all expenses and give the retailer a fair and reasonable profit.

"We have heard, time and again, the old argument, 'This article is so staple and easily sold; and, besides you have your expenses anyway, whether you handle our goods or not.' Why, bless your soul! Suppose all the manufacturers should say this? Where would the poor retailer land? That is easily answered. In the hands of a receiver. It is quite true that some articles sell with less effort than others; and it is also true that some sales are in larger quantities than others; and the retailer usually allows for that, and makes his prices accordingly; but where manufacturers publish selling prices, they should be careful not to make prices so low that the retailer could not make any profit on the sales of their goods, and surely this would be the case if the published selling prices were not sufficient to show 40% profit on the sales. With published selling prices showing 40% profit on the sales (66 2/3% on the cost), the retailers will generally make concessions on quantity purchases. As many manufacturers publish selling literature intended to go to the purchasing public (thru retailers), we plead for careful consideration of the retailers, as it is important that they make sufficient profit to pay operating expenses, leaving them some profit in their business.

"The retailer is the natural channel thru which manufacturers should sell to the public, and we are of the opinion that it is also the cheapest method of distribution, for the manufacturer. If this be true, then, help the retailer to stay in business!

"Manufacturers are entitled to a fair and reasonable profit on the goods they make, and should base their net prices to dealers on their costs; and if materials and labor are high, making the manufactured article high, the public will have to pay for it. It is not fair to ask or expect the retailer to absorb a part of the high cost, no more than it is right to expect the manufacturer to absorb it.

"Manufacturers who are not willing to thus co-operate with dealers, should sell their goods direct to the consumer, and we venture the opinion that it would cost them so much, that they would be glad to go back and get the distribution thru the thousands of retailers in the country; therefore, the ultimate cost to the public is less when bought thru dealers, we are very sure, and the dealer should have his fair and reasonable profit.

"Now, then, if the manufacturer will 'have a heart' for the retailer, will the retailer have consideration for himself, and not give away his profits to the public who buys from him?

"Mr. Retailer, just remember this: whenever you sell goods below 30% profit—on the sales, not the cost of the goods, you are losing money. You actually make only when you sell above the 30% danger line."

## The Copyright On Letters

An aggravating case in which the English copyright law is holding back from an eager public letters by Robert Louis Stevenson, is disclosed by Mr. E. V. Lucas, in an article in a recent issue of the *Living Age*. These letters, once the property of Sir Sidney and Lady Colvin, were recently sold for the benefit of one of the British war loans. As Mr. Lucas explains, the owners were certain that the letters, tho sold, would yet be unpublished, for, as Mr. Lucas writes: "The copyright law was their guaranty against indiscretion. According to recent decisions regarding this, one of the most complex branches of our legislation, the property acquired by a purchaser is merely the substance, the paper and the ink; the spirit—the words—belongs to the heirs or assignees of the original writer. This is a point on which I happen to be only too well informed, owing to the intricacies of the case of another letter writer and autobiographer of genius, Charles Lamb. Altho Lamb died as long ago as 1834, no new letter in his hand coming to light to-day could be given to the world by its finder without the risk of prosecution by the publishing firm which within the past few years acquired the copyright from a descendant of Edward Moxon. I know at the moment of a packet of new letters that passed between Lamb and Fanny Kelly, the actress, to whom in 1819 he proposed, but even if I were able to secure possession of them, I could not print them except by arrangement with the firm in question." Thus, because of this prank of the copyright law, the public is deprived of priceless treasures.

## Woman's Place Is the Home

We record for what it is worth the story that Louis Untermeyer, author of "The New Era in American Poetry," was recently requested to lecture before a Philadelphia woman's club on topics chosen from his book. The club, wrote the secretary, was conservative to a marked degree and would give a cordial welcome to the author of "The New Error in American Poetry."

IT IS INTERESTING to note how many American publications relating to history and the World War are being translated into foreign languages. "The Development of the United States" by Prof. Max Farrand (Houghton Mifflin Co.) is to be brought out in Japanese very shortly under the auspices of the Imperial University.

## MAKING GOOD IN A NEW ERA

### *A Page of Ideas and Suggestions for the Retail Bookseller*

#### *Reading Lists for Vacation*

The person who buys one book for vacation reading is sure to want more. No reader of books ever made one volume suffice for a summer's enjoyment. It is worth while to place in each volume sold a brief list of further suggestions made up by the bookseller and bearing his imprint. The Vacation Reading List might contain fifteen to twenty-five items and be made in several varieties—old fiction, new fiction, histories, nature books, reconstruction, children's reading, etc.

#### *June Merchandising*

In June the world is fully awake, wholly alive after the slowness of winter and the period of change marked by early spring.

In June the buying world receives new life, says the *Dry Goods Economist*, just as the vegetable world receives it. It is the season of blossoming out. If you doubt this, look at the trees, listen to the birds and bees and smell the new grass and the fresh earthy fragrances of the ground. *And notice people on the street!* They look stimulated and renewed, if viewed from a material standpoint. And they are certainly new in spirit.

So get the store stocks and the store atmosphere into the spirit of the season.

Feature goods that appeal naturally. Freshen up the store inside and out. Keep the windows bright and interesting. Give the advertising a fresh slant. Even go so far in it as to be interesting if not actually joyous.

#### *What You Get Out of Trade Papers*

No amount of money you spend in any other investment, let it be stocks, bonds, or business, will pay you the dividend that you can obtain by investing in a subscription to a magazine representing your field of endeavor and studying each issue of it carefully, says Frank O. Sullivan in the *Paper Bulletin*.

"The man who thinks he can make a success of his business without using anybody's ideas but his own, does not realize how many good ideas there are," says a celebrated business authority. And he might have added, with all accuracy: "The place to find the good ideas of other men engaged in the same business, is in the trade papers covering that particular field."

But subscribing for a trade paper is not enough, no more than the buying of a package of seeds is enough to make a garden. There must be ploughing and tilling, and digging, and planting, before the fruit that lies hidden in the heart of the seed can be finally gathered.

A trade paper subscribed for as a matter of course, and then either left unopened or hurriedly glanced thru, is about as effective an aid in helping your business grow as

would be a deaf and dumb salesman with the St. Vitus dance.

Subscribe for, read, and digest the trade papers in your field. They are published solely in your interest and merit your support. Call upon them at any time for advice, suggestion, or criticism. Their aid will be cheerfully given, no matter how small the magazine may be. The chances are that if you took more interest in the publication, it would grow larger very quickly.

Remember also, that in trade magazines you rarely find linguistic fire-crackers, empty phrases, fine writing, or rhetorical flourishes. The editor of most every trade magazine is a man of broad experience in the field covered by his paper. He knows a "meaty" article when he sees it—and he also knows the literary masterpiece that is beautifully written but does not say anything—does not give enough practical information to make its reading worth while.

The former kind of article goes into the magazine, altho it may be written—and usually is—in crayon on the back of a paper bag. The latter brand is hastily returned, even tho it be engrossed with gold ink on the finest of vellum.

#### *Approaching a Sale*

One of the many subjects which Helen Rich Norton discusses in her practical little handbook on "Retail Selling" deals with the suggestive power of the introductory phrase in making or losing a sale.

There are, as she says, various ways of starting sales. Many times a transaction seems to spring into being without any distinguishable beginning; on other occasions to fill in a moment of awkwardness or uncertainty, it is customary to make use of some introductory phrase. The spirit back of these words is of far greater importance than the words themselves, but judicious and felicitous phrasing is always a help in human intercourse. Some expressions commonly used in starting sales are submitted below in order that the merits or defects of each may be fully considered. No classification has been attempted, but a minute's reflection by the bookseller will enable him to determine whether, from a sale's point of view, the phrases are good, doubtful or poor:

1. Have you been attended to?
2. Anything in particular you wanted?
3. Something?
4. What for you?
5. Have you been waited on?
6. Something for you?
7. Do you wish to be waited on?
8. Do you wish attention?
9. Can I help you?
10. May I aid you?
11. Are you looking or do you want to buy?
12. Do you wish attention, lady?
13. What can I do for you, madam?
14. Can I tempt you with anything today?
15. Something I could show you?
16. Do you wish to be served?
17. Have you been served?



## AMONG THE PUBLISHERS

OXFORD UNIVERSITY PRESS is extensively advertising the Oxford Books of Verse in an appeal to the vacation reader.

"LETTERS OF SUSAN HALE," a Marshall Jones' publication, will be followed this fall by a book of clever limericks collected by Miss Hale.

A NEW BOOK by Thorstein Veblen, "The Vested Interests and the State of the Industrial Arts," is announced for early publication by B. W. Huebsch.

THE ANONYMOUS author of "One Year of Pierrot" has been revealed to the public by Houghton Mifflin Co. as Frederick Orin Bartlett,—not a woman as so many readers believed.

THE RIDDLE of Albania, that mysterious little country of which we have hitherto known so little, is now solved for us in the Macmillan book "Albania Past and Present" by Constantine A. Chekrezi. In it we see the land of Albania thru the eyes of an Albanian and learn of its history, its people and its growth toward nationalism.

THE FORTHCOMING Galsworthy novel, "Saints Progress," which the Scribners announce for publication on June 20, is to be backed by the heaviest advertising appropriation ever given even a Galsworthy novel and according to the publishers it is well worth the effort since the book is bound to be one of the significantly big works of the year.

THE J. B. LIPPINCOTT Co. has recently put out a limited and very attractive edition of "The University of Pennsylvania" by Horace M. Lippincott,—a book giving some account of the beginnings and development, the customs and traditions of this old college which dates back one hundred and seventy-eight years.

THE WORLD BOOK Co. recently published "Types of Children's Literature," a book primarily designed for use in normal school or library class, but one which interests parents and children as well since it is made up of selections from the world's best literature for children and contains all sorts of stories from Uncle Remus' yarns to the magical Arabian-Nights' tales.

THE READERS of "America in France" will be interested to learn that Lieut.-Col. Palmer is at work on a new book devoted to the closing phases of our military effort in the great war. Colonel Palmer in writing to his publishers, Dodd, Mead and Co., concerning the second book, states that he considers it by far the greater of the two.

GEORGE H. DORAN Co. has announced the real author of the "Sapper" books to be Lieutenant H. C. McNeile, M.C., and adds that a new novel by him entitled "Mufti" will make its appearance this autumn.

"WOLVES," the novel of "big business" which Alfred A. Knopf is announcing for immediate publication, is the work of Alden W. Welch, an editor on the staff of the McGraw-Hill Publishing Co.

THE PRESENT POPULARITY of outdoor dramatic performances is reflected in literature by Sheldon Cheney's comprehensive and wholly artistic book on "The Open-Air Theatre," published recently by Mitchell Kennerley.

MARCEL BERGER's latest novel "A Life at Stake," just published by G. P. Putnam's Sons, promises good reading for those interested in the story of a French war hero on fatigue duty, whose life is in danger thru official bungling.

"THE ACTOR MANAGER," the second volume in the uniform edition of the novels of Leonard Merrick being brought out by E. P. Dutton & Co., was followed almost immediately by "Cynthia," the third volume, with an introduction by Maurice Hewlett. The next to appear will be "The Position of Peggy Harper" for which Sir Arthur Pinero has contributed the introductory remarks.

WITH THE IDEA of formulating a practical program of land settlements in the United States for discharged soldiers and sailors, James B. Morman, Assistant Secretary of the Federal Farm Loan Board, has written a most valuable book on the "Place of Agriculture in Reconstruction" which E. P. Dutton & Co. are publishing.

"DANGEROUS DAYS," a new Mary Roberts Rinehart novel, is scheduled for mid-month publication by Doran. Other promising June books from the same house include a Robert W. Chambers story entitled "In Secret," and a humorous skit called "The Life of the Party" by Irvin S. Cobb.

A BOOK OF VERSE by the tramp poet, Harry Kemp, has just appeared from Brentano's press under the title "The Passing God." In a sub-title the author calls his work "Songs for Lovers" and Richard Le Gallienne in the introductory preface says that lovers are sure to enjoy the work since it treats so exclusively—and withal so humanly—of all the whimsies, joys and sorrows of a poetical and perplexing passion.

## TO A HERO OF THE CONVENTION

*The Boston Committee Gives a Dinner in Honor of Mr. Norman White*

We get the following note of a very pleasant occurrence in Boston, after the Convention. It seems that Mr. Norman White of Small, Maynard & Co., on learning that sufficient tickets had not been sold to cover the guarantee for the dinner dance of the Women's National Booksellers' Association at the Hotel Brunswick, stepped into the breach and guaranteed any deficit.

The Executive Committee and heads of the various Sub-Committees at their "wind up" meeting, heard of this, and determined to give a luncheon at the Union Club to Mr. White, and to present him with a check from the balance of the fund they had left over from their local subscriptions to partially reimburse him for his outlay. This luncheon took place on Friday, June 6th. Early in the luncheon Mr. Schenck, who presided, received a note signed "A Poet" requesting him to read certain lines to his "fellow conspirators." We give below the lines, entitled "Committee Reminiscences." On finishing them Mr. Schenck replied in kind.

Mr. White returned the check, saying that he preferred the money to go to some worthy object connected with the Boston Booksellers. After a friendly discussion it was decided to use the money in furthering the Boston Booksellers' School.

**Committee Reminiscences**

While making the plans for Convention, now passed  
Many times t'would have been a relief to be gassed,  
Then, who guided our judgments as quick as a wink  
And steered to success 'stead of into the blink?  
Vernon Schenck.

Who helped with his knowledge of authors galore  
And firmly insisted that no one should bore?  
Who watched details closely, made everything safe  
From the highest prized writer to the humblest waif?  
Roger Scaife.

Who gathered the funds with the eye of a master  
And when they came slow, why he made them come faster?  
He helped at the job, till he knew he could pull her,  
And then said to all, come and see Richard Fuller.

Who had clever ideas to exploit the "Glad Hand"  
And to say to them all "Come and hear my Jazz Band?"  
He did it, and showed 'em a class like a "whale,"  
The accomplished result was a wonderful tale,  
Ralph Hale.

Who had for his slogan "What's Best for the Cause"  
And went at his work without let up or pause?  
He got from the Press, loads of valuable space,  
And earned the big name Herbert Jenkins, "An Ace."

In such little parties, one thing that helps win  
Is the "Boss Banquet Bosser" with original sin,  
He worries and scurries, and thinks up and down  
Then, if nobody curses, he hopes for a crown.  
Hulings Brown.

Some two years ago, a publisher true,  
Devised many plans that we this year pulled thru,  
He has served o'er the seas, and we're proud to acclaim  
That Gallant Ben Ticknor is with us again.  
And now to the boy that this luncheon's all for,  
The smiling exponent of gay terpsichore,  
Who said when the girls were in terrible plight  
He'd back them and see that all things were all right?  
Norman White.

**Mr. Schenck's Acknowledgment**

But who is this poet, so clever and pat?  
Who says such fine things, of all those now here, at?  
Why, he is the man who gave this old town  
In the Booksellers' World a place of renown,  
And to him, we now render, the homage, his due—  
A wreath of fresh laurel, we tender to you,  
Mr. Brown.

And now to continue, the poetical pace,  
That was set by the rhymers, who himself would efface,  
I turn to pay tribute to you, Mr. White,  
Who gallantly rescued the ladies from plight:  
You out-Raleighed Walter of memorable fame,  
(The blood of the Normans must have flowed in his vein)  
He risked but a cloak for the queen whom he knew,  
Yet, you, for strange ladies, a small fortune blew.  
But like Scriptural bread upon dark waters cast  
The time honored "dough" floats toward you at last.  
It becomes my great pleasure to steer it your way,  
As into your hands this check I now lay.  
In part, it will recompense your generous deed,  
For the balance, perpetual praise is your need.

### Poetry Prize Divided

Columbia University has announced that the Poetry Society prize of \$500 for the best volume of verse published by an American author during the calendar year of 1918 has been divided between "The Old Road to Paradise" by Margaret Widdemer and "Cornhuskers" by Carl Sandburg. The jury which awarded the prize consisted of Professor William Lyon Phelps of Yale, Richard Burton and Sara Teasdale Filsinger.

### More Full Page Book Space

The heavy display advertising to reach the wider reading public, which everyone feels exists in this country, is again in evidence, this time by Harper & Bros, emphasizing the new Rupert Hughes book, "The Cup of Fury." The full page space has been taken in five papers, the *New York Times*, *Tribune*, *Sun*, and the *Chicago News and Tribune*.

The copy is very striking and plays up the names of Major Hughes' other books, as well as the new volume. The fact that "The Unpardonable Sin" is now carrying such wide publicity in motion picture house advertising, adds to the present advertising possibilities of the novels of Major Hughes, who Harper claims, is the highest paid writer in the world.

Such full page space takes the book-trade back to some fifteen or twenty years ago, when publishers carried forward the campaign of best sellers in a truly Napoleonic way.

### Postal Rate Changes

Beginning July 1, 1919, the rate of postage for first-class mail will be two cents per ounce or fraction thereof, and for domestic postal cards one cent each.

A new contract for stamped envelopes and newspaper wrappers becomes effective July 1, 1919. The cost of envelopes to the Department is increased somewhat on certain envelopes. Prices to the public will therefore be changed beginning July 1st. The increase will be 12 cents per thousand on first-quality printed and unprinted envelopes of the Nos. 5 and 13 sizes. Postmasters will advise known users of printed and unprinted stamped envelopes of the coming increases in price, so that they may place orders now for 1-cent and 2-cent envelopes at the present low rates. The contractor, who got somewhat behind in deliveries during the war because of difficulty in obtaining materials and skilled labor, has now caught up with orders and can fill requisitions promptly. By placing orders now, users of stamped envelopes will not only get the advantages of the low prices, but can avoid the delay in deliveries which may occur if orders in excess of the contractor's capacity are received after June 30th on account of the heavy demand for 2-cent envelopes to meet the reduction in the rate of postage. Requisitions received at the Department after June 30th will be filled only at the new prices."

### Funeral of Mrs. Augusta H. Leypoldt

The death of Mrs. Augusta H. Leypoldt occurred apparently during sleep at the home of her daughter, Mrs. Louis A. Osborne, at Scranton, Pa., on the night of Saturday, June 7th, or early Sunday morning. Mrs. Leypoldt, since her retirement from active work in 1917, had been in failing health, with high blood pressure and sinking spells which gave her a feeling that she might pass away at any moment, for which she was quite ready in mind and spirit and in the disposition of her affairs. She kept up her cheeriness and clearness of mind, despite occasional fainting spells, to the very last, and wrote cheerfully but three days before her death.

The funeral services at Scranton were held at the home at five o'clock Monday afternoon, the Rev. Dr. W. B. Beach officiating. Mrs. Leypoldt had passed away without the presence of any of her immediate family, Mrs. Osborne having been with her daughter, Mrs. Francis Shafer, at Morristown, N. J., and her three days old son. Mrs. Osborne and her son, Allen, recently returned from service abroad, reached Scranton in time for the service, which was a private one for the family.

The interment, at Woodlawn Cemetery, New York, by the side of her husband, Frederick Leypoldt, took place on Tuesday afternoon at two o'clock, the Rev. Dr. Henry M. Barbour, rector for twenty-five years past of the Church of the Beloved Disciple, New York, with which Mrs. Leypoldt had been connected during her later years in this city, officiating. For this service a score of relatives and friends and business associates had gathered, and flowers were sent from her associates of the PUBLISHERS' WEEKLY office, from the Rider Press, and from others. Among those present were Mrs. Leypoldt's son, Rudolph, who has lived in retirement for some time past; Mrs. Adele Leypoldt, widow of Frederick Leypoldt, Jr.; Louis A. Osborne and his son, Allen, Mrs. Osborne being still detained at the bedside of her daughter; Dr. E. Garrigue and Mrs. Ferguson, sisters of Mrs. Leypoldt, Prof. Lewis A. Mott, her brother-in-law; Mr. and Mrs. R. R. Bowker, J. A. Holden, and Armond Frasca, of this office; Mrs. Adolph Growoll and Miss Louise Growoll, Solomon Keller, formerly of this office; Mrs. B. M. Peck, Mrs. Holbrook and Miss M. Bullock. Mr. Bowker said a few farewell words at the conclusion of the service.

Mrs. Leypoldt is survived by the son and daughter mentioned, by a grandson and granddaughter and two great grandchildren, and by five sisters, including Mrs. Louis F. Mott, who was absent in attendance on another sister, Laura Garrigue, and Mrs. Thomas Garrigue Masaryk, who has lived in Prague for years with her husband, Prof. Thomas Garrigue Masaryk, now president of the Czechoslovakia republic.

Communications of sympathy have been received from many friends, and those desiring to do so may communicate directly with Mrs. Leypoldt's daughter, Mrs. Louis A. Osborne, at 647 Monroe Ave., Scranton, Pa.





C. T. DOLLARHIDE

F. W. K. STEWART CO., INDIANAPOLIS

### Well-Known Indiana Bookman Retires

[After nearly fifty years of service in the book business, during which time he has been the friend and counsellor of three generations of Hoosier booklovers, Mr. C. T. Dollarhide has retired from active service with the W. K. Stewart Co., Indianapolis. He will still appear honorably on the regular payroll of the company as a fitting tribute to the great value of his long and esteemed career. The PUBLISHERS' WEEKLY has asked him for a few reminiscences.]

Bowen, Stewart & Co., established in the fifties, had grown to be one of the most important mercantile houses in Indianapolis and one of the great bookstores of the Middle West, when I entered its service in August 1872; it conducted both a retail and jobbing book and stationery business. Silas T. Bowen and Charles G. Stewart, the father of W. K. Stewart, were the chief owners and the moving spirits of the establishment. Mr. Stewart, who had devoted his time and energies to the interests of the jobbing department, was, I believe, one of the most popular and successful men representing any book-selling establishment in this section of the country.

Learning the book business in that day was quite different from the present time. There were no bibliographical aids aside from Roorbach's *Bibliotheca Americana* and Kelly's *American Catalogue* which were only author and title indexes. One of my first instruc-

tions from the manager of the department was to learn the publishers of the various books. I did this by arranging and classifying the stock, doing it all at night, working often until after midnight. As I did this I would open the books one by one and scan the title page. It was hard work, but it paid. There was then no trade list annual. In its stead we had a huge invoice book in which were pasted the catalogs of the various publishing houses.

Indianapolis was then a reading community and our place of business was a favorite haunt of many men famous in the political and literary world, among them Benjamin Harrison, Thomas A. Hendricks, Charles W. Fairbanks, Oliver P. Morton, General Lew Wallace and later Chas. Major, James Whitcomb Riley and the later Indiana writers. There was not then a single public library of importance in the state. Now there is scarcely a town of any importance that does not possess a creditable public library.

The city has grown from fifty thousand to three hundred thousand people. Always a great railroad center, it has also become the center of a great interurban system of electric railways and the outlying towns are now suburbs of the city. The house with which I began has changed ownership and name a number of times since I entered its service. In 1885 it became the Bowen-Merrill Co. and later the Bobbs-Merrill Co. Still later the W. K. Stewart Co. acquired the retail book and stationery department from the Bobbs-Merrill Co. This house to-day does a much greater business strictly as a retail establishment than it did as a retail and jobbing house when I entered its service.

—C. T. DOLLARHIDE.

### A Problem for the Bookbinder

#### The Water-proofing of Books for Navy Libraries

The navy has come to realize the great importance of books for the sailors. The Library Service of the American Library Association has been as active in providing for the ships as for the camps, and its efforts have been heartily welcomed by officers and men.

One serious problem that faces the navy librarian is the damage to books from dampness. Books that happen to be left around the decks are almost ruined in a short time, which makes maintenance costs heavy.

Commander C. B. Mayo has referred to the Bookbinding Committee of the American Library Association an inquiry as to whether it is possible to make books practically waterproof, not only as to the covers but with waterproof edges as well. This committee, of which Joseph L. Wheeler of the Youngstown Public Library is chairman, would like assistance in experimentation and investigation by publishers and bookbinders.

The greatly increased use of books by men in the navy and the possibility of continuing the book service on board the ships on a larger scale, makes it highly important to find the right solution.

## CHANGES IN PRICE

LITTLE, BROWN & CO.

The following changes in price are effective June 16th.

The Bedtime Story Books, by Thornton W. Burgess, ea. 60c. net.

The Boston Cooking School Cook Book, by Fannie Merritt Farmer, \$2.25 net.

A New Book of Cookery, by Fannie Merritt Farmer, \$2.00 net.

Food and Cookery for the Sick and Convalescent, by Fannie Merritt Farmer, \$2.00 net.

Ramona, by Helen Hunt Jackson, \$1.75 net.

BRENTANO'S

The Author's Apology, from 60c. net to 75c. net.

THE CENTURY CO.

Our new catalog, with prices revised to June 9th, will be sent to anyone on request.

## French Publishers Organize

A number of leading French book publishers have organized under the name of Société Mutuelle des Editeurs Français. The association has begun with a capital of 100,000 francs. It is the purpose of the organization to increase the service of its members to dealers, and to add customers to their lists by advertising. Economy in buying raw materials was another inducement to organize.

## New Officers of P. F. Volland Co.

P. F. Volland Co. announces the election of Mr. F. J. Clappitt to the presidency to succeed Mr. P. F. Volland, whose untimely death occurred on the 5th of May. The officers of the corporation are now as follows: F. J. Clappitt, president and treasurer; W. R. Anderson, vice-president; H. S. Adams, secretary; E. J. Clappitt, ass't treasurer.

The first three named together with James R. Offield and Maurice Berkson constitute the Board of Directors. There will be no change in the policies of the company and the energies of the organization will be devoted to the expansion of its well-known lines of children's books and gift books, calendars, greeting cards, framed mottoes and other art publications. Mr. J. P. McEvoy continues in charge of the editorial department.

## Periodical Notes

The New York newspaper field is soon to be invaded by a new morning publication of the pictorial type, modeled along the lines of the London *Daily Mirror*. The Chicago *Tribune*, it is announced, is director of the project and the paper will, in all probability, be under the editorial management of Arthur Clarke, formerly of Chicago but now connected with the New York *Evening World*. Its price has been tentatively fixed at three cents, and the date of issue is expected to be about the middle of the month.

## Personal Notes

CHARLES F. RIDEAL has resigned from his position of manager of "Books and the Book World," the literary supplement of the New York *Sun*.

## In Memoriam L. Frank Baum

This tribute to one of America's most popular writers for children comes to hand just as "The Magic of Oz" comes from the press.

The Royal Historian rests,

And Oz droops in sorrow.

The friend of children has gone to join

Gene Field and Jim Riley.

Pioneer in a new world of art,

Discoverer of realms of joy

Safe-charted for boys and girls of earth,

Where no sting poisons;

Dispenser of light,

Great lover of his kind—

Frank Baum lives immortal as long as childhood lasts.

Dorothy and Toto and witches kindly,

The Humbug Wizard meek, Kings and Queens.

A joyous phantasmagoria of creatures queer

Romp and play and lead the heart to ecstasy.

Oh, Baum, can it be your pen is silent,

That no longer in your flower garden

The fairies shall arise from your splashing fountain

To whisper into willing ears the secrets children love?

The very flowers shall weep for their loved attendant.

For a thousand generations of childhood the Royal Historian of Oz

Will live.

Long memory to this pioneer soul

Who visioned the New Race needs

And led it into laughing fields

Of the New Fairyland of Love-with-out-Fear.

—GUY BOGERT, Los Angeles Times.

## Obituary Notes

JOSEPH ALEXANDER ALTSHELER, writer of stories of adventure for boys and the editor of the *Thrice-a-Week World*, died of heart disease at his home in New York on Thursday, June 5, aged fifty-seven years. His books for boys include "The Sun of Saratoga," 1897; "A Herald of the West," 1898; "The Last Rebel," 1899; "In Circling Camps," 1900; "My Captive," 1902; "Guthrie of the Times," 1904; "The Young Trailers," 1907; "The Forest Runners," 1908; "The Free Rangers," 1909; "The Horsemen of the Plains," 1910; "The Guns of Europe," 1915; "The Rulers of the Lakes," 1917; and many others.

## Business Notes

DAYTON, OHIO.—The firm of Guiney-Pettibone Co. has been changed to Pettibone-McLean Co.

NEW YORK CITY—W. Beyer, formerly at 50 Pine St., has removed to 207 Fulton St.

NEW YORK CITY—Albert A. Bieber, formerly at 200 West 24th St., has opened a "Rare and Curious Book Shop" at 1 East 30th St.

OSHKOSH, WIS.—Hurn's Book Store has been purchased by William C. Gamble.

THREE RIVERS, MICH.—The firm of W. R. Gibbs & Co. has been succeeded by A. J. Miller.

## THE WEEKLY RECORD OF NEW PUBLICATIONS

This list aims to be a complete and accurate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

*The entry is transcribed from title page when the book is sent for record. Prices are added except when not supplied by publisher or obtainable only on specific request. When not specified the binding is cloth. Imprint date is stated [or best available date, preferably copyright date, in brackets] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date; otherwise simply "c." No ascertainable date is designated thus: [n. d.]*

*Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25cm.); D. (12mo: 20cm.); S. (16mo: 17½cm.); T. (24mo: 15cm.); Tt. (32mo: 12½cm.); Ff. (48mo: 10cm.); sq., obl., nar., designate square, oblong, narrow.*

**Adams, Cyrus Cornelius**

An elementary commercial geography. [Rev. ed.] 12+353 p. il. maps D [c. '02-'19] N. Y., Appleton \$1.20

**Agricultural index;** subject index to a selected list of agricultural periodicals and bulletins, 1916-1918; ed. by Neltje T. Shimer. 1025 p. Q N. Y., H. W. Wilson Co. service basis

**Austin, Frank Eugene**

Examples in alternating-currents. 3d ed. (with additions) for students and engineers. v. 1. 223 p. diagrs. D '19 c. '18 Hanover, N. H., F. E. Austin \$2.40

**Bairnsfather, Capt. Charles Bruce**

Fragments from France. v. 7. 32 p. Q N. Y., Putnam pap. 60 c. n.

**Bartholomew, Wallace Edgar**

Bookkeeping exercises. 2 v. 105; 118 p. fold. forms D c. N. Y., Gregg Pub. 60 c. n.

*Contents:* Pt. 1, Elementary bookkeeping; pt. 2, Advanced bookkeeping.

**Adams, Walter Sydney, and Strömberg, Gustaf**

The Orbit of the spectroscopic binary Boss 46. 7 p. O diagr. (Mount Wilson Solar Observatory contribution 149) ['18] Wash., D. C., Carnegie Inst. pap. 5c.

**Alden, John B.**

Peace and prosperity via justice and practical sense. 94 p. D c. '19 Neshaun, N. J., J. B Alden \$1

**Ashbaugh, Ernest James**

Iowa spelling scale. 16 p. (Extension division bull. 43) ['18] Iowa City, Ia., Univ. of Ia. pap. 10 c.

**Atlas Portland Cement Company, New York**

Oil storage tanks of concrete. 24 p. plans Q [c. '19] N. Y., Atlas Portland Cement Co., 30 Broad St. pap. gratis.

**Auerbach, Joseph Smith**

The university graduate of today. Commencement day address, June 5th, 1918. 23 p. O (Bulletin v. 17, no. 3) ['18] [Wash., D. C.,] George Washington Univ. pap. gratis.

**Back, Ernest Adna**

Conserving corn from weevils in the gulf coast states. 36 p. il. O (U. S. Dept. of Agric. farmers' bull. 1029) Wash., D. C., Gov. Pr. Off.

**Bassler, Anthony**

Diseases of the stomach and upper alimentary tract. 4th ed., rev. and enl. Copiously il with numerous

**Baudelaire, Charles Pierre**

The poems and prose poems of Charles Baudelaire; with an introductory preface by James Huneker. 57+134 p. O c. N. Y., Brentano's bds. \$1.50 n.

**Baugh, Lila, and Horn, Paul Whitfield**

New American readers. bk. 1. 194 p. col. il. D [c. '18] Bost., Ginn 40 c.

**Beck, Herbert M.**

Aliens' text book on citizenship; laws of naturalization of the United States. 100 p. por. S c. Camden, N. J., H. M. Beck pap. 75 c.

Corrected price.

**Blanton, Margaret Gray, and Blanton, Smiley**

Speech training for children; the hygiene of speech. 15+261 p. D c. N. Y., Century Co. \$1.35

**Bowley, Arthur Lyon**

The division of the product of industry; an analysis of national income before the war. 60 p. tabs. O N. Y., Oxford Univ. \$1.15

half-tone and line text engravings and 81 full-page half-tone pls. (with over 111 figs.) plain and in col. from original photographs and drawings. 18+881 p. (bibs.) diagrs. O c. Phil. F. A. Davis Co., \$6.50 n.

**Bates, Benjamin L. M.**

A subway prospect having to do with Manhattan Island subway systems; a presentation of a re-arrangement to provide efficient service in midtown Manhattan as well as for Greater New York by the Interborough rapid transit, the Brooklyn rapid transit, the Hudson and Manhattan railroad and the Queensboro subway. 2d ed. rev. 17 p. Q c. '19 [N. Y. Evening Post Job Pr. Office, 156 Fulton St.] pap. gratis.

**Bell, George Arthur, and Williams, John Oscar**

Feeding horses. 24 p. il. O (U. S. Dept. of Agric. farmers' bull. 1030) ['19] [Wash., D. C., Gov. Pr. Off.]

**Bishop, Ernest G.**

Rural community life in the Haute Marne. 8 p. O (Sociological monograph 12) Los Angeles, Cal., Univ. of So. Cal., So. Cal Sociological Soc. pap. 10 c.

**Brown, James Howard**

The use of blood agar for the study of streptococci. 4+122 p. (14 p. bibl.) 34 pls. (1 col) tabs. (part fold.) O c. N. Y., Rockefeller Institute for Medical Research, Ave. A and 66th St. pap. \$2.



By an unknown disciple. 256 p. D c. N. Y., Doran \$1.50 n.  
New telling of the life story of Jesus.

Byrd, John Walter  
The born fool. 449 p. D ['19] N. Y., Doran \$1.50 n.  
Story having its setting in a mining region.

Chadwick, John C.  
Aviation engines. 95 p. il. diagrs. T [c. '19] N. Y., E. N. Appleton 75 c. n.  
Study of the internal combustion gasoline engines as used in aviation. Index.

Chambers, Robert William  
In secret. 322 p. D [c. '18-'19] N. Y., Doran \$1.50 n.  
Story of the secret service in which a wealthy girl undertakes to disclose information vital to the United States government, a search which leads her to the Swiss frontier, where she meets adventure and romance.

Chekzezi, Constantine A.  
Albania past and present; introd. by Charles D. Hazen. 15+255 p. (bibls.) 2 maps (1 fold.) D c. N. Y., Macmillan \$2.25  
Interpretation of the Albanian people, a study of their history and a presentation of their claims. Author is an Albanian.

Chung, Henry, comp.  
Korean treaties. 12+226 p. O c. N. Y., H. S. Nichols, Inc., 17 E. 33d St. \$3 n.

Clark, Edgar Erastus  
Clark on interstate commerce; testimony given before the Senate committee on interstate commerce; with introd. by Francis B. James. 341 p. Wash., D. C., John Byrne & Co., 715 14th St., N. W. \$3

Cobb, Ernest  
The hen at work; a brief manual of home poultry culture; with 35 illustrations. 8+233 p. pls. D c. N. Y., Putnam \$1.50  
Practical handbook for those who wish to raise poultry on a small scale.

Cobb, Irvin Shrewsbury  
The life of the party; il. by James M. Preston. 66 p. pls. D [c. '19] N. Y., Doran bds. 60 c. n.  
Recounts the humorous adventures of Algernon Leary, dignified lawyer as he returns from a Greenwich Village costume ball.

Colcord, Joanna C.  
Broken homes; a study of family desertion and its social treatment. 208 p. D (Social work ser.) c. N. Y., Russell Sage Foundation 75 c. n.

Index. Author is superintendent of the Charity Organization Society of the City of New York.

Collins, Archie Frederick  
The amateur chemist; an extremely simple and thoroughly practical chemistry for the home, office, shop and farm. 17+209 p. D c. N. Y., Appleton \$1.25 n.

Explains general truths about chemistry in its effect upon our daily lives. Index.

Corney, Evie, and Dorland, George William  
Great deeds of great men. 6+236 p. il. por. maps D N. Y., Heath 60 c. n.

Crucifixion (The) and the resurrection of Jesus; by an eye-witness; a discovered Mss. of the old Alexandria library giving almost complete a remarkable and lengthy letter, full, detailed, graphic and apparently truthful account by an eye-witness and friend of Jesus, an elder of the Essene Order to which Jesus belonged, showing Jesus did not die upon the cross, but six months later; with much additional and explanatory matter concerning the Essenes and the crucifixion story. 94 p. D [c. '19] Los Angeles, Cal., Austin Pub. \$1; bds. 75 c.; pap. 50 c.

Cumberland, Gerald  
Set down in malice; a book of reminiscences. 286 p. D N. Y., Brentano's \$2.50 n.  
Reminiscences giving intimate glimpses of such well known figures in the English world of arts, letters and politics as George Bernard Shaw, George Moore, Lloyd George, Edward Grieg, Sir Herbert Tree, etc.

Dante Alighieri  
The canzoniere of Dante; a contribution to its critical edition, by Aluigi Cossio. 11+247 p. O [c. '18] N. Y., Encyclopedia Press \$3 n.

Dewey, Evelyn  
New schools for old; the regeneration of the Porter school. 11+337 p. pls. por. map D [c. '19] N. Y., Dutton \$2 n.

Describes the regeneration of a small school showing how it became a center of inspiration to the community.

Clapp, George Wood, and Tench, Russell Wilford  
Professional denture service; with an introd. by J. Leon Williams. 256 p. il. D '18 c. N. Y., Dentists Supply Co., 220 W. 42d St. with subs. to the *Dental Digest*.

Consolidated Expanded Metal Companies  
A hand-book of design, containing tables, standards, and useful information. "Steelcrete" mesh. 250 p. il. tabs. diagrs. O [c. '19] Braddock, Pa., Consolidated Expanded Metal Co.

Dana, Samuel Trask  
What the national forests mean to the water user. 52 p. il. fold. map. O ['19] [Wash., D. C., Gov. Pr. Off.]

Darrow, George McMillan  
Strawberry culture: western United States. 29 p.

il. maps O (U. S. Dept. of Agric. farmers' bull. 1027) ['19] [Wash., D. C., Gov. Pr. Off.] pap. Supt. of doc. 5 c.

Strawberry varieties in the United States. 36 p. il. maps O (U. S. Dept. of Agric. farmers' bull. 1043) ['19] [Wash., D. C., Gov. Pr. Off.] pap. Supt. of doc. 5 c.

Dearing, Charles  
Muscadine grape paste. 15 p. il. O (U. S. Dept. of Agric. farmers' bull. 1033) ['19] [Wash., D. C., Gov. Pr. Off.]

De Vern, George  
Fighting the devil with his own fire. 29 p. D [c. '19] Cornersville, Tenn., Stewart Mercantile Co. pap. 25 c.

**Doney, May**

The way of wonder [verse]; with an introd. by Sir Arthur Quiller-Couch. 123 p. D [n. d.] N. Y., Doran bds. \$1.25 n.

**Douglas, Antoinette**

Original narratives of early western travel [bibliography]. 11 p. map O St. Louis, St. Louis Public Library pap.

**Edelmann, Richard**

Text-book of meat hygiene, with special consideration of antemortem and postmortem inspection of food-producing animals. 4th rev. ed. by John R. Mohler and Adolph Eichhorn; with 161 il. and 5 col. pls. 472 p. O Phil., Lea & F. \$4.75

**Ely, Dinsmore**

Dinsmore Ely, one who served. 10+215 p. pl. D c. Chic., McClurg \$1.25

Diary letters from a soldier who was killed in France.

**Ford, Walter Burton, and Ammerman, Charles**

First course in algebra. 13+334 p. il. pors. tabs. diagrs. D (Series of mathematical texts) N. Y., Macmillan \$1.20

Forms volume one of a two-volume series on high school algebra.

**Gates, S. Barrington**

Cargo [verse]. 67 p. D ("Adventurers all" ser. 20) '18 [N. Y., Longmans] pap. 75 c. n.

**Gibbs, Philip H.**

The struggle on the western front, 1917. [New ed.] 462 p. maps (part fold.) O [c. '19] N. Y., Doran \$2.50 n.

Published in 1918 under title "From Bapaume to Passchendaele."

**Gilkey, Seth W., D.D.**

A plea for greater unity. 378 p. D (Lib. of religious thought) [c. '19] Bost., Badger \$1.50 n.

Study of the problem of the unification of Christian sects.

**Gowen, Herbert Henry, D.D.**

The book of seven blessings. 89 p. D [c. '19] Bost., Badger pap. 50 c.

Study and interpretation of the Apocalypse.

**Graham, Edward Kidder**

Education and citizenship; and other papers. 14+253 p. D c. N. Y., Putnam \$1.50 n.

Collection of addresses and papers. Author who died in 1918 was president, University of North Carolina.

**Gray, William Dodge**

A study of the life of Hadrian prior to his accession. 209 p. O (Studies in history, v. 4, no. 3) Northampton, Mass., Smith Coll. pap. 75 c.

**Hadow, Grace Eleanor, and Wheeler, Charles Bickersteth, eds.**

Essays on Goldsmith by Scott, Macaulay and Thackeray, and selections from his writings; with an introd. and notes. 12+200 p. D N. Y., Oxford Univ. \$1

**Haines, Henry Stevens**

Efficient railway operation. 709 p. O c. N. Y., Macmillan \$4

**Hall, Fred S., and Brooke, Elisabeth W.**

American marriage laws in their social aspects; a digest. 132 p. O c. N. Y., Russell Sage Foundation \$1 n.

Includes proposals for marriage law reform and gives a digest of the marriage laws as they exist in the various states.

**Hamilton, Samuel**

Hamilton's essentials of arithmetic. First-second book. 2 v. 368; 432 p. il. diagrs. D [c. '19] N. Y. and Cin., Am. Book Co. bk. 1, 52 c. bk. 2, 68 c.

**Harding, Gertrude**

The higher aspect of nursing. 310 p. D Phil., Saunders \$2 n.

**Down, Clinton A.**

Liberty manual of chickens. 85 p. il. O [c. '19] Rochester, N. Y., Liberty Pub. [1212 Granite Bldg.] bds. \$1.

**Dowst, Charles O., comp.**

Second suds sayings; a collection of stories, sketches and articles regarding the laundry, by well known writers. 204 p. por. D [c. '19] Chic., Dowst Bros. Co. [120 Ann St.] with subs. to the *National Laundry Journal*.

**Ensign, Forest Chester**

Parent-teacher association in Iowa. 24 p. O (Extension division bull. 42) ['18] Iowa City, Ia., Univ. of Ia. pap. 10 c.

**Export Finance Corporation**

Prosperity prospectus. 24 p. il. map F [c. '19] N. Y., Export Finance Corp., 40 Wall St. pap.

**Farrell, Francis David**

The utilization of irrigated field crops for hog pasturing. 37 p. il. map O (U. S. Dept. of Agric. bull. 752) Wash., D. C., Gov. Pr. Off.

**Forster, Hans Walter**

Co-operation with employees; a study. 15 p. Q [c. '19] Phil., Independence Bu. pap.

**Fowler, DeLos W.**

Duties of the guide, and the Manual of the mountains. 72 p. il. pors. T [c. '18] [Seattle, Wash., De L. W. Fowler, 5620 40th Ave., S. W.] pap. 35c.

**Gahan, A. B.**

Notes on some genera and species of chalcid-flies belonging to the *Aphelininae* with description of a new species. 403-407 p. il. O Wash., D. C., Gov. Pr. Off.

**Gould, Harris Perley**

Fig growing in the south Atlantic and Gulf states. 47 p. il. O (U. S. Dept. of Agric. farmers' bull. 1031) ['19] [Wash., D. C., Gov. Pr. Off.]

**Guaranty Trust Company of New York**

Canada; economic position and plans for development. 30 p. D [c. '19] N. Y., Guaranty Trust Co. of N. Y. pap. gratis.

**Hale, George Ellery, and others**

The general magnetic field of the sun, apparent variation of field-strength with level in the solar atmosphere. 49 p. diagrs. O (Mount Wilson Solar Observatory contribution 148) ['18] Wash., D. C., Carnegie Inst. pap. 35 c.

**Harlow, S. Ralph**

Student witnesses for Christ. 10+83 p. D c. N. Y., Assn. Press bds. 60 c.

Sketches of the lives of earnest Christian students of various races in Asia Minor.

**Hill, Eleanor Deane**

Demeter. 45 p. D ("Adventurers all" ser. 19) '18 [N. Y., Longmans] pap. 75 c. n.

**Hug-Hellmuth, H. von**

A study of the mental life of the child; tr. from the German by James J. Putnam and Mabel Stevens. 13+154 p. O (Nervous and mental disease monograph ser. 29) c. Wash., D. C., Nervous and Mental Diseases Pub. pap. \$2 n.

**Jackson, Dugald Caleb, and Jackson, John Price**

An elementary book on electricity and magnetism and their applications. Rev. and enl. by N. Henry Black. 9+598 p. il. pls. diagrs. D N. Y., Macmillan \$1.90

**Jarvis, Charles D.**

For the "common good" with man, money and materials. 72 p. O [c. '19] [N. Y., C. D. Jarvis, 120 Broadway] \$1

Considers the practical application of the law of co-operation so as to promote happiness.

**Jennings, Walter Wilson**

Origin and early history of the Disciples of Christ. 344 p. (9 p. bibl.) map tabs. D [c. '19] Cin., Standard Pub. \$1.50

Account of the beginnings and early history of the religious organization known as "Disciples of Christ."

**Jones, Daniel**

Examination papers in phonetics. 52 p. D N. Y., Oxford Univ. pap. \$1.15

**Kemp, Harry**

The passing god; songs for lovers; with an introductory preface by Richard Le Gallienne. 156 p. D c. N. Y., Brentano's bds. \$1.25 n.

Collection of lyrics together with the long narrative poem, "Cresseid."

**Kempthorne, Bp. J. A.**

Pastoral life and work to-day. 16+176 p. D N. Y., Longmans \$2.75 n.

Advice and suggestions to help the clergy in meeting their responsibilities.

**Kenyon, Alfred Monroe, and Ingold, Louis**

Elements of plane trigonometry. 9+124 p. il. tabs. diagrs. D (Series of mathematical texts) c. N. Y., Macmillan \$1

**Kincaid, Charles Augustus**

Tales from the Indian epics. 130 p. il. D N. Y., Oxford Univ. \$1.60

**Kirk, Harris Elliott, D.D.**

The consuming fire. 11+183 p. D c. N. Y., Macmillan \$1.50

Study of Isaiah and his message for modern society.

**Labiche, Eugène Marin, and Martin, Edouard**

La poudre aux yeux; comédie en deux actes; ed. with introd., notes and vocabulary by C. P. Lebon. 8+122 p. S (Macmillan French ser.) c. N. Y., Macmillan bds. 48 c.

**Lippincott, Horace Mather**

The University of Pennsylvania, Franklin's college; being some account of its beginnings and development, its customs and traditions, and its gifts to the nation; with 22 il. from drawings by Edwin F. Bayha and from prints. [Limited ed.] 248 p. pls. facsms. O c. Phil., Lippincott \$2.50 n.

History of the origin and career during one hundred and seventy-eight years of the University of Pennsylvania.

**Holmes, Arthur Dunham**

Digestibility of some by-product oils. 16 p. tabs. O (U. S. Dept. of Agric. bull. 781) Wash., D. C., Gov. Pr. Off.

**Horn, Ernest, and McBroom, Maude M.**

Conservation of sugar. 18 p. O (Extension division bull. 32) ['18] Iowa City, Ia., Univ. of Ia. pap. 10c.

**Illinois. Industrial Survey**

Hours and health of women workers. 120 p. tabs. diagrs. O ['19] [Springfield, Ill., Ill. Legislative Reference Bu.]

**International Harvester Company of New Jersey. Agricultural Extension Department**

Better country schools for Missouri. 50 p. il. diagrs. O Chic., Internat. Harvester Co., of N. J., pap. 4 c.

**Johnson, James, and Milton, Roy H.**

Strains of white Burley tobacco resistant to root-rot. 11 p. il. O (U. S. Dept. of Agric. bull. 765) Wash., D. C., [Gov. Pr. Off.]

**Kalbfleisch, Christian A.**

The rabbit cook book; 115 recipes from soup to nuts, cooking, salting, serving, canning; treatise on value of rabbit meat; most nutritious of domesticated meat. 64 p. il. por. D [c. '19] Long Island, N. Y., C. A. Kalbfleisch, Springfield Gardens. pap. 50c.

**Kapteyn, Jacobus Cornelius**

On the parallaxes and motion of the brighter galactic helium stars between galactic longitudes 150° and 216°. 92 p. diagr. O (Mount Wilson Solar

Observatory contribution 147) ['18] Wash., D. C., Carnegie Inst. pap. 70 c.

**King, Arthur Scott**

The variation with temperature of the electric furnace spectra of calcium, strontium, barium, and magnesium. 22 p. pls. O (Mount Wilson Solar Observatory contributions 150) ['18] Wash., D. C., Carnegie Inst., pap. 20c.

**Koch, Theodore Wesley**

The University of Louvain and its library. 48 p. il. O Wash., D. C., National Committee of the U. S. for the Restoration of the Univ. of Louvain, T. W. Koch, Library of Congress pap.

**Lamon, Harry Miles, and Kinghorne, Joseph William**

Illustrated poultry primer. 28 p. il. O (U. S. Dept. of Agric. farmers' bull. 1040) ['19] [Wash., D. C., Gov. Pr. Off.]

**Lauchheimer, Malcolm H.**

The labor law of Maryland. 166 p. O (Johns Hopkins Univ. studies in historical and political science, ser. 37, no. 2) Balt., Johns Hopkins Press. pap. \$1.25.

**Leavitt, Frederick Elmer**

The operations of obstetrics, embracing the surgical procedures and management of the more serious complications; with 248 illustrations. 466 p. O c. St. Louis, C. V. Mosby Co. \$6 n.

**Lewis, Ervin Eugene**

Survey of the high schools of Des Moines. 64 p. fold. plan diagrs. O (Extension division bull. 37) '18 Iowa City, Ia., Univ. of Ia. pap. 10 c.



**Luff, Arthur Pearson, and Candy, Hugh C. H.**

A manual of chemistry, theoretical and practical, inorganic and organic; adapted to the requirements of students of medicine. 6th ed. 745 p. il. D Chic., Chic. Medical Bk. Co., 135 Honore and 29 E. Madison St. \$3 n.

**Lynde, Carleton John**

A laboratory course in physics of the household to accompany Lynde's Physics of the household. 15+146 p. il. diagrs. D c. N. Y., Macmillan 90 c.

**McDowall, Stewart Andrew**

Evolution and the doctrine of the Trinity. 27+258 p. D '18 [N. Y., Putnam] \$3

Restatement of the doctrine of the Holy Trinity from the standpoint of evolution.

**McIlvaine, Henry Read, ed.**

Legislative journals of the council of colonial Virginia. 3 v. 8+1646 p. F '18-'19 Richmond, Va., Va. State Library \$30

**Malcolm, George A., and Kalaw, Maximo M.**

Philippine civics; a textbook for the schools of the Philippines. 20+183 p. il. pors. D c. N. Y., Appleton \$1.20

**Mead, Arthur Raymond**

The development of free schools in the United States as illustrated by Connecticut and Michigan. 11+236 p. (bibls.) tabs. O (Contribution to education 91) '18 c. N. Y., Teachers Coll., Columbia Univ. \$2.50

**Merrick, Leonard**

The actor-manager; with an introd. by William Dean Howells. [New uniform ed.] 14+332 p. D [c. '12-'19] N. Y., Dutton bds. \$2 n. (1550 copies)

Cynthia; with an introd. by Maurice Hewlett. [New uniform ed.] 8+350 p. D [c. '12-'19] N. Y., Dutton bds. \$2 n. (1550 copies)

**Mills, Enos Abijah**

The grizzly, our greatest wild animal. 9+288 p. pls. O c. Bost., Houghton Mifflin \$2

Account of author's experiences during his life among the Rocky Mountains, with the grizzly bear.

**Morman, James Bale**

The place of agriculture in reconstruction; a study of national programs of land settlement. 9+374 p. D [c. '19] N. Y., Dutton \$2 n.

Attempts to formulate a practical program of land settlement in the United States for discharged soldiers, sailors and marines. Index. Author is assistant secretary of the Federal Farm Loan Board.

**Nevinson, Henry Woodd**

The Dardanelles campaign. 20+411 p. pls.

pors. maps (part fold.) plan O N. Y., Holt \$5 n.

Authentic account of the entire Dardanelles campaign. Index

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**Orno, Don**

The sock; a play in one act. 18 p. O [c. '18] Brooklyn, N. Y., The Three Pamphleteers, 1004 Eastern Parkway pap. 25 c.

**Osborn, Charles Salmon**

The iron hunter. 316 p. pls. por. D c. N. Y., Macmillan \$2

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Yothers, William Walter

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## RECORD OF AMERICAN BOOK PRODUCTION, MAY, 1919\*

INTERNATIONAL CLASSIFICATION	New Publications.		By Origin			Total
	New Books	New Editions	American Authors	English and Other Foreign Authors		
				American Manufacture	Imported	
Philosophy.....	31	2	21	0	12	33
Religion, Theology.....	89	8	63	1	33	97
Sociology, Economics.....	127	7	122	6	6	134
Mil. & Naval Sci. ....	9	2	10	0	1	11
Law.....	11	2	13	0	0	13
Education.....	19	1	19	0	1	20
Philology.....	33	4	22	7	8	37
Science.....	63	5	67	0	6	73
Applied Science, Engin'g...	80	7	82	1	4	87
Medicine, Hygiene.....	86	7	38	2	3	13
Agriculture.....	42	5	46	0	1	47
Domestic Economy.....	11	2	13	0	0	13
Business.....	42	5	42	0	5	47
Fine Arts.....	5	1	3	0	3	16
Music.....	5	0	4	0	1	5
Games, Amusements.....	3	0	3	0	0	3
General Literature, Essays.	25	5	16	4	10	30
Poetry and Drama.....	52	12	39	12	13	64
Fiction.....	57	50	80	24	3	107
Juvenile Books.....	64	6	62	4	4	70
History.....	89	5	69	11	14	94
Geography, Travel.....	9	1	9	0	1	10
Biography, Genealogy.....	22	3	15	3	7	25
General Works, Miscel.....	2	1	3	0	0	3
Total.....	931	141	861	75	136	1072

\* These figures include pamphlets of which 371 were recorded in May. In May, 1918, 683 new books and 93 new editions were recorded.

At Sotheby's, in London, on May 31, twelve autograph letters written by George Washington to Arthur Young brought £610. Another lot consisting of papers of William Smith, Chief Justice of the Province of New York fetched £440.

Hodgson & Company of London announce some important sales this month. One of them, the Hutton collection, contains Beaumont and Fletcher's "Works," 1647; Blake's illustrations to Blair's "Grave," and "The Book of Job"; first editions of Lamb, Dickens, Scott and Thackeray, etc. The collection of C. L. Lewes, another important sale, contains scarce books in seventeenth century English literature, extra illustrated books, and choice modern illustrated books.

Altho the auction season has been a long and busy one including many sales of great value, there are no indications anywhere in England or America of any break in prices. Rarities are selling high, and desirable books of all kinds are in demand. The universal increase in prices has had something to do with this but the increase in the number of collectors and their active interest in book buying is the main factor.

The thirty items of the famous Yates-Thompson collection of manuscripts and books sold at Sotheby's, in London, on June 4, brought £52,000. Among the manuscripts was "Evangelistarium Graecum," a fine specimen of Byzantine art of the twelfth century which fetched £3,450. For a fourteenth century vellum manuscript £4,200 was paid. A "Book of Hours" by Peanne, Second Queen of Navarre, another fourteenth century manuscript, was bought for £11,800 by Quaritch. The sale was a great success sustaining the record of the season for high prices.

Following the sale of the Rodney papers Mr. Henkels will sell in Philadelphia the Caesar Rodney library and books from another private collection. The Americana in this sale include some rare items among which are Roger Williams' "Key to the Languages of America," 1641; the Mohawk Prayer Book printed by Bradford in New York in 1715; orderly books of General Washington, General Lee, General Rufus Putnam, General Caesar Rodney and other heroes of the Revolution. There are nearly 125 broadsides relating to the Revolutionary period, some of great historical importance. General literature will include about twenty Shakespeare quartos, some of which are first editions and now known for the first time in an auction sale. Many of the early English dramatists are represented by first and other rare editions. The sale will be held this month and will be one of the most important of the year. It will probably close the season in Philadelphia.



## RARE BOOKS, AUTOGRAPHS AND PRINTS

Walter R. Benjamin discusses the subject of collecting the autographs of the military leaders of the Great War in "The Collector." He writes: "Some collectors are trying to collect the autographs of the great war—but it is not a cheerful prospect. We all know of Foch, Pershing, Haig and perhaps a dozen or so other generals—but that is about all. This has been a very impersonal war—changes in command of great armies have been frequent and often we don't know exactly who won the great battles. In other wars a battle would stand out clearly by itself as a matter of one or more days, perhaps a week. In this war half a dozen great battles have been raging alongside of each other—and some have lasted months, with desperate fighting each day. Possibly after a time history will take care of the great movements separately and then we shall have the invasion of Belgium set, the Argonne set, the Verdun set, and other similar ones. It would be possible to do something in that line—after the autographs of the generals engaged get more plentiful on the market."

Thru the agency of Ernest Dressel North, of this city, the largest collection of letters of Jane Austen in private hands has recently come into the possession of an American collector. It is estimated that there are only 137 personal letters of Jane Austen extant of which 92 are addressed to her sister Cassandra. In Lord Bradbourne's edition of Jane Austen's letters, published in London, in 1884, in two volumes there are given 79 letters addressed to Cassandra. In Austen-Leigh's "Life and Letters of Jane Austen," published in 1913, thirteen new ones were added, making a total of 92 letters to her sister. Of these Mr. North secured from London 41. They are of the most intimate character and highly personal and reveal the novelist's inner life and thought. These novels were written during the period of twenty years in which her most notable novels "Sense and Sensibility," "Pride and Prejudice" and "Emma" were published. These letters are all in her own hand writing, closely written and covering the period from 1796 to 1816, for the most part written on four pages of quarto size. It is beyond doubt the finest collection of autograph letters of this distinguished novelist that will ever come into the market again.

An important sale of literature, art and other subjects including the library of Dr. Frank Jackson, with other consignments will be sold on June 17, 18, and 19 at the Walpole Galleries. Among the more interesting items are Stoke's Iconography of Manhattan Island; nearly a complete set of the Grolier Club publications; library sets of Dickens and other authors; first Edition of Hamerton's Etching; Autographic material includes letters of Eugene Field, James Whitcomb Riley and others. One item of great literary in-

terest is the original manuscript of "The Breadwinners," by John Hay. Accompanying the manuscript is a letter to the editor of the *Century Magazine*, signed by the "Author of 'The Breadwinners.'" It consists of nearly 14 pages quarto and in it the writer says: "My motive in withholding my name is simple enough. I am engaged in business in which my standing would be seriously compromised if it were known I had written a novel. I am sure my efficiency in my trade is not lessened by this act, but I am equally sure that I could never recover from the injury it would occasion me if known among my colleagues. For that positive reason, and for the negative one that I do not care for publicity, I resolved to keep the knowledge of my little venture in authorship restricted to as small a circle as possible. Only two persons beside myself know who wrote 'The Breadwinners'—one is the editor of the *Century Magazine*, the other an eminent man of letters, who had the kindness to read my manuscript and whose approval encouraged me to print it." John Hay hid the secret of his authorship for years. Special and desirable items are miniature portraits of George Washington by Charles Willson Peale and of Abraham Lincoln by Peter Kramer.

F. M. H.

### Auction Calendar

June 17 at 8:15 p. m.; 18 at 2:30 p. m. and 8:15 p. m.

Library of Dr. Frank Jackson and other consignments. (No. 124; 774 items.) The Walpole Galleries.

June 19 and 20 at 10 a. m. and 2 p. m.

Lincoln Collection formed by Frederick S. Lang of Boston. (1757 items.) C. F. Libbie & Co., of Boston.

### Catalogs Received

Autograph Letters, Documents, Manuscripts, etc., relating to America

No. 17. J. E. Spannuth, 521 Harrison St., Pottsville, Pa.

Books and Pamphlets, including Americana, Biography, Genealogy, etc.

No. 34. A. J. Huston, 92 Exchange St., Portland, Me.

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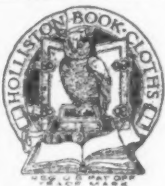
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Webster, Dictionary, 1806 or 1828.

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Stevens, Arithmetic of Pharmacy, Merck & Co., pub.

**Barnie's Book Bureau, 406 E St., San Diego, Cal.**  
Barker's Checkers, Cross Opening Shewn Exclusively.  
Columbia Tables (For Lumber Trade).  
Hammer's and Other Radium Treatises.  
Pac. Coast Geol. Survey Botany Calif. and others.  
Stoddard's Mind and Its Disorders, 1912.  
"Who Lies" Book, Author's or Pubrs.' Name.

**N. J. Bartlett & Co., 28 Cornhill, Boston, Mass.**  
Prince Vance, Arlo Bates.  
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**The Beacon, 134 Montague St., Brooklyn, N. Y.**  
Britannica, 11th, thin paper, any condition.  
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LeTourneau, Sociology.  
Marx, Poverty of Philosophy.  
Maria Padilla, Women.

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Ouida, Pascual, Lipp.  
Wentworth, Marriage Under the Terror, Putnam.  
Rostand's L'Aiglon, English.  
Rostand's Chanticleer, English.  
Castle, Pride of Jenico.  
Smyth-Piazza, Our Inheritance in the Great Pyramids.

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Brown, Cement Industry.  
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Life of Prince Rupert, Miss Scott.  
Queen of Tears, Wilkins.  
The Compleat Oxford Man.  
Rowlandson's Oxford.  
Persistent Lovers.  
Cheadle and Son.  
Bibelot, set.  
Dwarf's Spectacles and Other Fairy Tales, Nordau.  
Inferno, Temple Classics, Dutton.  
Memoirs of Arthur Hamilton, Benson.  
Life of Oscar Wilde, Sherrard.  
Living Wage, John A. Ryan.  
Poets and Poetry of Poland, ed. by Soboleski.  
Frenzied Finance, Lawson.  
Prize Essay on Management of Landed Property, Blacker.  
Economy of Machinery and Manufacture, Babbage.  
Essays on Principle of Population, Malthus.  
The Balkans, Seton-Watson.  
Southern Slav Question, Seton-Watson.  
Siberia and the Exile System, Kennan.  
Monk and Hangman's Daughter, Bierce.  
Confessions of a Fool, Strindberg.  
The Return, De La Mare.  
Profiles from China, Tiedjens.  
Single and Double Entry Bookkeeping, Duff.  
The Temperaments, Jacques.  
Romance of Steel, Casson.  
The Artist, Mencken.  
Methods of Petrographic Research, Wright.  
Trout of America, Harris.  
Journal of a Disappointed Man, Barbellion.  
Abaft the Funnel, 1st ed., Kipling.  
Constitutions and Other Documents, Illustrative of History of France, Anderson.  
Life of Andrew Carnegie, Alderson.  
Book of Enoch, Lawrence.  
Christianity in the Talmud, Herford.  
House with Green Shutters, Douglas.  
German American Handbook, Schrader.  
Margarita's Soul, Bacon.  
Philosophy of Art, Taine.  
Peasant Art in Russia.  
Kotto, Hearn.  
Baedeker's France.  
Pigs Is Pigs, Butler.  
Basis of Musical Measure, Gehring.  
Maupassant, Conrad ed, 29 vols., or Ollendorf ed., 30 vols.  
Voltaire, -8th Century ed, all in French.  
Alfred de Musset, complete works.  
Bunker Bean, Wilson.  
Memoirs of Napoleon, Bourgoyne.  
Knight of the Silver Shield, Alden.  
Akhnaton, Pharaoh of Egypt, Weigall.  
Secret of Achievement, Marden, Leather ed.  
Pushing to the Forest, Marden, Leather ed.  
Be Good to Yourself, Marden, Leather ed.  
Everyman a King, Marden, Leather ed.  
He Can Who Thinks He Can, Marden, Leather ed.  
Miracle of Right Thought, Marden, Leather ed.  
Optimistic Life, Marden, Leather ed.  
Peace, Power and Plenty, Marden, Leather ed.  
Self Investment, Marden, Leather ed.  
Home Life of the Osprey, Abbot.  
From Matter to Spirit, De Morgan.  
Psychic Philosophy, Des Carte.

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Footnotes to Life, Crane.  
Classic Point of View, Kenyon Cox.  
Selections from Prose and Poetry of Whitman, Triggs.  
Citizenship and the Schools, Jenks.

**Bridgman's Book Shop, 108 Main St, Northampton, Mass.**

A. Fortier & J. R. Ficklau, Central America and Mexico, History of N. A., vol. 9.

**Albert Britnell, 263 Yonge St., Toronto, Can. [Cash]**  
Free Love and Its Votaries, Dr. J. B. Ellis, New York, 1870.

Silver and Its Romance, Doran.  
Wright's Big Bonanza, Mining.

**E. Herrick Brown, 1140 Fort, cor. of Pauahi St., Honolulu, Hawaii**

Sobotta & McMurrich, Anatomy, 3 vols.  
Garner, The Great Pyramid—Phar the Phoenician, cheap ed.

**Foster Brown Co., Ltd., 472 St. Catherine St., West, Montreal, Can.**

Hammerling, Aspasia.  
Todhunter, History of the Mathematical Theory of Probability.

Steiner, Rudolph, Outline of Occult Science.

Isis Unveiled.

Willis, H. P., The Federal Reserve, Doubleday.  
Warfare of Science and Religion, Appleton.

**Frank C. Brown, 44 Bromfield St., Boston, Mass.**

Marbury's Favorite Flies.

Frank Leslie's Boys and Girls Weekly, years 1875 to 1879, inclusive.

Chicago Field, 1876, vols. 5 and 6.

**Bryant & Douglas Book & Sta. Co., 922 Grand Ave., Kansas City, Mo.**

Bohemian Glass, Blackwell, formerly pub. by Oxford Univ. Press.

**Burrows Bros. Co., 633 Euclid Ave., Cleveland, O.**  
Degeneracy, Contemporary Science Series, Talbot.

**Cadmus Book Shop, 133 W. 33rd St., New York**

Bruce, The National Road, 1916.

Hulbert, The Old National Road, Columbus, 1901.

**California State Library, Sacramento, Cal.**

Bennett, Emerson, Prairie Flower and Leni Leoti.

Buel, J. W., Metropolitan Life Unveiled.

Mahan, Archko Library, 1904

Mahan, Archko Volume, 1913.

**Campion & Co., 1316 Walnut St., Philadelphia**

Twilight of Gods, Richard Bennett.

Allen's Book Plates.

**Carson, Pirie, Scott & Co., Book Dept., Chicago, Ill.**

The Leader, Mary Dillon, pub. by Doubleday, Page & Co.

**Central Book Co., 93 Nassau St., New York**

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Blue Laws of Connecticut, any ed.

Maine, Early History of Institutions.

Maine, International Law.

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Minor's Institutes, complete set and odd vols.

**Chamberlain & Shropshire Co., 39-45 Cannon St., Bridgeport, Conn.**

The Extraordinary Adventures of Little Captain Doppelkop on the Shores of Bubble Land, Ingersoll Lockwood.

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Balfour, Foundations of Belief.

Drummond, Apostolic Teachings and Christ Teaching.

Fairbrain, Studies in the Life of Christ.

Newman Hall, The Atonement.

Jowett, Sermons, Biographical and Miscellaneous.

Jowett, Sermons, On Faith and Doctrine.

Kent, Life and Teachings of Jesus.

Kent, Work and Teaching of Apostles.

McGiffort, The Apostles' Creed.

Royce, Conception of Immortality.

Royce, Studies of Good and Evil.

Beecher, Yale Lectures on Preaching, 3rd series.

Simpson, Lectures on Preaching, N. Y., 1879.

Crosby, The Christian Preacher, N. Y., 1880.

Robinson, Lectures on Preaching, N. Y., 1883.

Behrends, The Philosophy of Preaching, N. Y., 1890.

Tucker, The Making and Unmaking of the Preacher, 1898.

Brown, Puritan Preaching in England, N. Y., 1900.

Abbott, The Christian Ministry, 1905.

Faunce, Educational Ideal in Ministry, N. Y., 1908.

Henson, Liberty of Prophesying, New Haven, 1910.

Jefferson, Building of the Church, N. Y., 1910.

Mileage Tables for Trainmen.

Mileage Tables for Engine Men.

Seidlitz, Hist. of Japanese Color Prints.

Minnesota, Any rare books about.

Radisson, Voyages, Prince Society.

Bourrienne's Napoleon, 3 vol., Bentley, 1885.

Broughton, Rhoda, Goodbye Sweetheart.

Broughton, Cometh Up as a Flower.

Broughton, Not Wisely, But Too Well.

Broughton, Alas—Nancy.

Southey, Life of Nelson, Bohn Library.

Tomson, Jean Francois Millet.

Thomson, Barbizon School.

Pennsylvania Magazine of Hist. and Biography, vol. 5, 1881.

Broughton, Joan-Belinda.

**City Library Association, Springfield, Mass.**

Bradford's History of the Plymouth Settlement, McBride.

Coffin, A B C of Banks and Banking.

Davidson, Helpers Without Hands, Stokes.

Haxtun, Singers of the Mayflower, Mail & Express Co.

Hulme, Wild Fruits of the Countryside, Stokes.

Moncrieff, Heart of Scotland, Black.

Patten, Great Short Stories, Collier.

Patten, Short Story Classics, American, 5 vols.

Patten, Short Story Classics, Foreign, 5 vols.

Pavey, Young American Speaker.

Wright, Citizen Bird, Macmillan, 6.

**Arthur H. Clark Co., Caxton Bldg., Cleveland, O.**

Cultivator, Columbus, O., vols. 1 and 2.

Liberator, Boston, issued by Garrison & Knapp, vol. 1 and 2.

Encyclopedia of Death.

Robinson, Loom and Spindle, 1898.

Psychical Review, 1916 and 1917, Jan.-June.

Social Science, Jl. of vol. 42.

Stone & Webster, Public Service Jl., vol. 9, Dec., vols. 10-11.

Tryall, Hist. of Yukon Territory.

**John Clark Co., 1486 W. 25th St., Cleveland, O.**

Kansas Historical Society's Collections, vols. 1 to 3.

Oneida Historical Society's Transactions, 13 vols.

Roorbach's Biblioteca Americana and the 3 Supplements, 1820-1861.

Williams, Natural and Civil History of Vermont.

Whitney, The United States, Supplement 1; Population, Immigration and Irrigation.

**William M. Clemens, Hackensack, N. J.**

American Ancestry, vol. 9.

Scrap Book Magazine, sets or odd nos.

Egle's Penn. Genealogies.

**Columbia University Library, New York**

Reinach, Orpheus, tr. Simmons, Putnam, 1909.

Thompson, Wooden Shipbuilding, McClurg, 1918.

**Columbia University Press Bookstore, 2960 Broadway, New York**

Jago, Technology of Bread-Making.

Amer. Journ. of Roengenology, April, 1917.

Keener, Cases on Contracts, 2 vol. ed.

Ames & Smith, Cases on Torts, 2 vols.

**Conder's Bookstore, 114 E. 59th St., New York**

Shakespeare's Christmas, Quiller-Couch.

Spaulding's Religious Irish Missions.

Jocelyn's Lords of the Soil, old novel.

Adams, Chart of Ancient, Modern and Biblical History, Colby, 1883.

Cooper's History of the Rod.

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Vol. 3 of Longfellow's Compl. Poetical Works, Riverside ed.

**Copley Square Book Shop, 603 Boylston St., Boston**  
The Golden Bough, Frazer.  
Bible Hexapla.  
Atlantis, Donnelly.  
Beacon Lights of History.  
Science and Health, 1875 or 1882.  
Interesting Association Items Christian Science.  
Science of Man, Mary B. Glover, 1876.  
Ante-Nicene Fathers.

**Luther M. Cornwall, 227 Penna. Ave, N.W., Washington, D. C.**

Dawson, Life of, Wm. Henry Harrison.  
Laws of Gases: Memoirs by Boyle & Amaget.  
Mackey, Encyclopedia of Free Masonry.  
DeCourey, Hist. of Catholic Church in U. S.  
Autobiography of James Wilson of Va.  
Allen, Life of Bishop Brooks, 2 vols.  
Ouida, Strathmor.  
Hoffman, Land Cases.  
Sabine, Loyalists, vol. 2.  
Diplomatic Corres., 1176-1789, vols. 4, 5, 6.

**Carol Cox Book Co., 249 W. 125th St., New York**  
Young Folks Library, vol. 1 only, which is The Story Teller, Norton.

**Jeremiah F. Cullen, 15 S. 9th St., Philadelphia, Pa.**  
2 vols. Misc. Collections of Essays, English Essayists, pub. by the Colonial Press, of New York, Artists and Editors ed., or Popular ed.

**Davis' Bookstore, 36 Vesey St., New York**  
Dracula, Bram Stoker.

**Denholm & McKay Co., 13 Edinboro St., Worcester, Mass.**

Karl Anderson on Astrology.

**Dennen's Book Shop, 19 East Grand River Ave., Detroit, Mich.**

Adams, John Henry Smith.

**Denver Dry Goods Co., Dept. 11, Denver, Colo.**  
McSpadden's Famous Painters of America.

**Dixie Book Shop, 41 Liberty St., New York**  
Encyclopedia of Accounting, Lisle, 8 vols., 1903 or 1908.  
Corporate Financing and Accounting, Bentley.  
The Federal Reserve, Willis.  
Poor's and Moody's Manuals, 1918.  
The Balance Sheet, Stockwell.  
Peasant Art in Russia, John Lane Co.  
Who's Who in New York, latest.  
Bond Value Tables, 21st ed.  
Business Man's Magazine, Jan.-June, 1906; also prior to 1905.  
Robinson Crusoe's Money, D. A. Wells.  
Offer books on Business and Finance.  
Speculation on Stock and Produce Exchanges, Emery.  
International Exchange, Margraff, 2 copies.

**James F. Drake, Inc., 4 W. 40th St., New York**  
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**Charles H. Dressel, 552 Broad St., Newark, N. J.**  
Wheeler, The Ants.

**H. & W. B. Drew Co., Jacksonville, Fla.**  
Set, Richard Harding Davis.  
Rev. T. W. Moore, Citrus Culture, pub. in 1881.  
Besant, Walter, The World Went Very Well Then, Harper.  
Pan Coast H. S.  
Vista of English Verse, Holt.  
Rickert, Edith, American Lyrics, Baker.  
Gunter, A. C., Susan Turnbull, Hurst.  
Long, Richard C., Features of the Hill Country, Florida.  
New York, Moss & Engraving Co., 1894.  
McCall, Geo. A., Letters from a Frontier, Lippincott.  
Webber, Chas. H., The Eden of the South, Leve & Alden.

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The Book of Love, Montegozza.  
The Forsaken Inn, A. K. Green.  
Wurtz, Digest of the Laws of Florida.

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Aksakov, Years of My Childhood, Longmans.  
Bradley, Shakespearian Tragedy, Macmillan.  
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Beddoes, Thomas L., Letters of.  
Barier, Youth of La Grande Mdelle, 1627-1652, Louis XIV and Grand Mlle.  
Kingston, Manco, The Peruvian Chief.  
Kingston, Salt Water, Sea Life.  
Ker, The Wild Horseman of the Pampas.  
Mason, Life and Works of Gilbert Stuart, New York, 1894.  
Morse, Japanese Homes and Their Surroundings, Boston, 1885.  
Maetznar's English Grammar, pub. by John Murray.  
Pollock, Etchingham Letters.  
Radcliffe, Ann, The Mysteries of Udolpho.  
Sadler, The African Cruiser.  
Stacpoole, Blue Lagoon.  
Smith, About Us and the Deacon, Literary Bureau, Phila., Pa.  
Fraser, Italian Yesterdays.

**Peter Eckler Publishing Co., P. O. Box 1218, New York**

R. F. Barton, City of the Saints and Across the Rocky Mountains.

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A. M. Earle, Curious Punishments in By-gone Days.  
Noble, Web of Indian Life.  
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F. C. Decker, Epidemic of Middle Ages.

**C. P. Farrell, 117 E. 21st St., New York**  
Max Nordau, Conventional Lies.

**F. W. Faxon Co., 83 Francis St., Boston, Mass.**  
Amer. Anthropologist, vol. 17, no. 1, 1915.  
Metropolitan Mag., D., 1914, Ap., 1916.  
Literary Digest, Ja. 6, Mr. 16, Ap. 6, 13, My. 4, 25, 1912.  
Modern Philology, vols. 11, 12, 13, any.  
Motion Picture Mag., Ja., 1919.  
New Republic, nos. in 1914-15.  
Photo Miniature, nos. 98, 123, 124, 127, 128, 136 to 173.  
Popular Mechanics, D., 1918.  
St. Nicholas, 1917, '18, '18, any nos. Good price.

**Marshall Field & Co., Chicago, Ill.**  
Spirit Eternal, Du Bortos.  
Diary of Samuel Sewall.  
Day of Doom, Michael Wigglesworth.

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Christian Science Journals, vols. 1 to 10.  
Science and Health, 1st to 16th eds.  
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The Genius, Lane Pub. Co.  
Blanchard, Heroine of 1812, Wilde.  
Card, F. W., Farm Management, 1913, Sully.  
Judson, H. P., Higher Education as a Training for Business, Univ. of Chic.  
Lock & Miller, Trigonometry for Beginners, Macmillan.



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 Phillips, Red Saunders' Pets, Doubleday.  
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 Ranson, Old Peter's Russian Tales, Kennerley.  
 Newlin, Penelope Intrudes, Cassell.  
 Stevenson, R. L., Black Arrow, Cassell.  
 Benson, Elements of Handicraft and Design, Macm.  
 Haggard, King Solomon's Mines, Grosset.

Fowler Bros., 747 South Broadway, Los Angeles

Journal of Accountancy, vol. 1.

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American Journal of Botany, vol. 1.  
 Amer. Journal Veterinary Medicine, vols. 1-4.  
 Missouri Valley Veterinary Bulletin, vols. 1-4.  
 Farmers' Review, Chicago, vols. 1-9 and 17.  
 National Wool Grower, vols. 1, 2.  
 Wallace's Farmer, vols. 1-27.  
 Phytopathology, vol. 6, no. 1.

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 Strauss, Life of Jesus, Eliot's trans.

## Goldman's Book Store, 424 S. Dearborn St., Chicago

Quote books on Photography, Checkers, Bee Culture.  
 Alfred F. Goldsmith, 42 Lexington Ave., New York  
 What Is Good English, Peck.  
 The Personal Equation, Peck.  
 Thrysa, Gissing.  
 Tales from a Swedish Homestead, Lagerlof.

## Goodspeed's Book Shop, 5a Park St., Boston, Mass.

Adams, History of U. S., 9 vols.  
 Bridgeport, Ct., Bi-centennial 1st Cong. Church.  
 Cheshire, Mass., by Raynor.  
 Clark Co., Va., by Gold.  
 Clapp, Rev. Theodore, Autobiog., Bost., 1859.  
 Curtis, Gen. N. M., Bull Run to Gettysburg.  
 Davis, A. J., Morning Lectures.  
 Downing, Jack, Life and Writings.  
 Edington, Monroe Doctrine.  
 Ford, P., Criminal Hist. English Race.  
 Gorges Soc., vol. 1.  
 Groton Hist. Ser., set or odd nos.  
 Hogarth, Ionia and the East.  
 Landis(?), Poor Good of His Country.  
 Long Island Heroes Amer. Revol., 1897.  
 Margaret Percival in Amer.  
 Mass. Soldiers and Sailors of Revol., pub. by Me. S. A. R.  
 Masters in Art, Feb., 1906; Feb., 1907; Jan., Aug., 1908.  
 Middlefield & Long Hill, Ct., Atkins.  
 Moore, Samuel, of Salisbury, Ct., Anything by, math. and surveying.  
 Newbury, Mass., Culd Newbury, 1896.  
 Newington, Ct., Welles.  
 Northboro, Mass., Vital Records.

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Pawlet, Vt., Hollister.  
 Penn. Archives, Series 2, 3, 5, 6, Any odd vols.  
 Prince Soc. Papers, Sir Wm. Alexander.  
 Prout, Father, Works.  
 Robinson, Edwin A., Children of the Night, 1897.  
 Rye, Walter, Records and Record Searching.  
 Sale, Manors of Va.  
 Sewall's Diary, 3 vols.  
 Southbridge, Mass., Plimpton.  
 Tarkington, Quest of Quesnay.  
 Thoreau, Cape Cod, illus. by Watson, vol. 2 and set.  
 Vermont Antiquarian, 3 vols., 1902-5.  
 Washington, N. H., Hist. of.  
 Washington Co., Vt., Gazetteer by Childs.  
 Watertown, Mass., Records, vol. 2, 1894.  
 Windsor Co., Vt., by Childs, 1884.  
 Withers, H., Poverty and Waste.  
 Genealogies: Ball Family Records, 1908.  
 Bentley Gleanings.  
 Brocklebank, by Pierce, 1897, Chicago.  
 Brownell, 1910.  
 Dean, Rev. Gardner, Life of, 1883.  
 Dean Family, 1903.  
 Dean, Descend. of Ezra.  
 Delano, 1899.  
 Fobes, Descend. of Nathan and Rebecca.  
 Hayward Centennial Gathering, 1879.  
 Huston, 1912.  
 Griswold Family of Ct.  
 King, 1908.  
 Lemen, 1898.  
 McClung, 1904.  
 Plaisted, Lieut. Roger, 1904.  
 Potter, Phenix, R. I., 1881.  
 Prince, Elder John, of Hull.  
 Randall, 1879.  
 Reade, Wm., of Weymouth, 1901.  
 Shippen, Dr. Wm., Descend., by Buchanan, 1877.  
 Snow Family Reunion, 1885.  
 Tarleton, 1900.  
 Terry.  
 Williams, Ezekiel, by McLean.  
 Willis of Va., 1898.

## A. S. Graham, 214 Hale St., New Brunswick, N. J.

National Magazine, pub. by James Lyon, Richmond, Va., 1799, vol. 1.

## Benj. F. Gravely, Martinsville, Va.

Septuagint and Vulgate.

## O. A. Hale &amp; Co., San Jose, Calif.

Principles and Methods of Industrial Peace, Pigou.

## Harvard Co-operative Society, Inc., Harvard Square, Cambridge, Mass.

Kurpin, A Slav Soul.  
 Holt, Life Stories of Undistinguished Americans as Told by Themselves.  
 Tarde, Social Laws.  
 Scott, An Introductory Account of Certain Modern Ideas and Methods in Plane Analytical Geometry.  
 W. Stokes & J. Strachan, Thesauris Palaeohibernicus, Cambridge Un. Pr., 2 vols.  
 De Tocqueville, Democracy in America, 2 vols.  
 Baedeker's England.  
 G. B. Catell, The Soul of Melicent.  
 G. McDonald, Lilith.  
 Morley, English Writers, Cassell.

## Walter M. Hill, 22 E. Washington St., Chicago

Miller's Antiquities of Cincinnati Island.  
 Adam's History of Jefferson's and Madison's Administrations, 1889.  
 B. L. Taylor's Line O'Type Lyrics, 1902.  
 Tauchnitz, Diary of an Idle Woman in Italy.  
 Pennell's The Illustration of Books, 1896.  
 DeVinne's The Features of a Printed Book.  
 Kennard's Some Early Printers and Their Colophons.  
 Society of Printers, Boston, the Development of Printing as an Art.  
 Steele's The Revival of Printing.

## Himebaugh &amp; Browne, Inc., 471 Fifth Ave., New York

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 Set of Turgenieff, 15 vols., cloth.

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 Money and Investment, Montgomery Rollins.

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Dominies Log, Neill.  
English Poems, Richard Le Gallienne.  
Kingdom of Light, Peck.

**W. B. Hodby's Olde Booke Shoppe, 624 Penn Ave., Pittsburgh, Pa.**

The Idle Rich.

**Holland Bombay Trading Co., Ltd., 350 Broadway, New York**

Biography of Henry George.

**Holmes Book Co., 333 South Main St., Los Angeles, Cal.**

Paracelsus Works, 2 vols., trans. by Waite  
Dweller on Two Planets, Phyllos.  
Science and Health, any ed.

**John Howell, 328 Post St., San Francisco, Calif.**

Hendrick, Story of Life Insurance.  
Shelley's Prose Works, ed. Buxton Forman.  
Grimm, Mysteres du Palais des Czars.

**H. R. Hunting Co., Inc., 29 Worthington St., Springfield, Mass.**

Stevenson, complete set, Thistle ed.  
Dr. Dwight's Travels, 4 vols.  
Connecticut Men in the Revolution, 2 vols.  
Rings, Kunz, \$6.50 ed.  
American Nation series, Hart, Commonwealth ed., 27 vols.  
History for Ready Reference, J. N. Larned, 7 vols., illus. and maps.  
Gissing, Nether World.  
Gissing, Old Woman.  
Gissing, New Grub Street.  
World and the Individual, Royce.

**A. J. Huston, 92 Exchange St., Portland, Me.**

Trial, Tilton vs. Beecher.  
Browne on Statute of Frauds.  
Belfast, Me., Hist. of, Williamson, 1877.  
Clute, J. J., Annals of Staten Island, 1877.  
Johnson Genealogy and Supplement, Greenfield, 1892-6.  
Maine Bar Association, First Report.  
Spence, Observations of Men and Books, London, 1820.  
Stanley & Hall, Eastern Maine in the War of Rebellion, 1887.  
Town, Ithiel, Detail of Some Particular Service Performed in America, 1776, 1779, New York, 1835.  
Buckles, History of Civilization.  
Curtius, History of Greece, vol. 5 only, Scribners.  
Dempsey, Delphic Oracle, Longmans.  
Holewinski, Outlines of Polish Literature.  
Erring, Yet Noble, fine copy.

**Hall N. Jackson, 719 Vine St., Cincinnati, O.**

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**Geo. W. Jacobs & Co., 1268 Chestnut St., Philadelphia**

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Ellet, Eliz., Court Circles of Republic, Phila., 1870.  
Saltus, Edgar, Historia Amoris, 1st ed.  
Saltus, Edgar, Imperial Purple, 1st ed.  
Saltus, Edgar, Report all firsts.  
Pyle, H., King Arthur, cold. plates.  
Aimard, G., Early Lond. eds., illus.

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Picaroons, Gillette Burgess and Will Irwin.

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Ancient Armour and Weapons in Europe, John Hewitt.  
Montcalm and Wolfe, vol. 2, Champlain ed.  
Thackeray in U. S., Wilson 1909 ed.  
John of Barneveld, 2 vols., Harper's, 8vo, black cloth.

**John A. Lavender, 266-268 River St., Troy, N. Y.**

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Against the Metric System.

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The Works of Alfred Lord Tennyson, Round Table ed., vol. 1, New York, Henry T. Thomas, 1893.

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Greek New Testament, Greenfield, 1848, pub. by H. C. Beck and Theodore Bliss, Phila.

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Downey, Through Green Glasses, Appleton.

Patrick F. Madigan, 561 Fifth Ave., near 46th St.,  
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Lewis, Natality and Fecundity.  
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Beach, Midwifery.  
Hayt, Obstetrics.  
Wood, Clinical Gynecology.  
Herb, Beauty and Motherhood.

## New York State Library, Albany, N. Y.

Eaton, Amos, Manual of Botany, ed. 1, 1817.

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Barnum, P. T., Funny Stories.  
Bookkeeping, old books on, 18th Century and earlier.  
Brock, any book illus. by.  
Van Buren, Pres. Message to Congress of 4th, Dec.,  
1838.

Chess, Any items on.  
Dickens, Great Expectations, 3 vols., 1st ed.  
Dickens, Oliver Twist, 1st octavo ed. in parts.  
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Smart & Taussig.

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Hawthorne, Julian, Hawthorne and His Circle.  
Main's Treasury of English Sonnets.  
McCrady, Edward, History of S. C.  
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Nietzsche, Twilight of the Idylls.

Oman, John Campbell, The Myths, Cults and Super-  
stitions of India.

Oman, John Campbell, Ascetic of India.  
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Career of the Right (Wrong) Rev. Overdone Over-  
drunk, being the testimony of 6 female witnesses,  
N. Y., 1845, a humorous account of the Onderdonk  
Trial.

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Plongeon, August Le, Yucatan, Its Ancient Palaces  
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Ramsey, History of S. C.

Randolph, Thomas, any items by.

Russell, Pastor, last work, suppressed by Gov.

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Stra-Chur.

Shakespeare's England, illus. Hugh Thomson.

Thompson, Maurice, Byways and Bird Notes.

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Vance, J. L. Nobody.

Watson, Elkanaka, History of the U. S.

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Backwash of the War.

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Profit Sharing by American Employees, pub. in 1916  
by the Welfare Dept. of the National Civic Feder-  
ation.

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The Great Work.

Pettibone-McLean Co., 23 W. Second St., Dayton, O.  
The Octopus, Frank Norris.

N. A. Phemister Co., 42 Broadway, New York  
Foster, Diplomatic Memoirs, 2 vols., 1909.  
Photoplay Magazine, June and July, 1918.  
Photoplay Magazine, January, 1919.

Pierce & Zahn Book Co., 1531 Arapahoe St., Denver, Colo.

On Desert Altars, Norma Larimer.  
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Numerical Vibration, Leo Clemens.  
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Jackson's Real Estate Directory, pub. Kansas City, Mo., 1918-18 issue.

Pilgrim Press, 14 Beacon St., Boston  
History of English Congregationalism, Dale, Doran.  
Alexander Hamilton Institute Business Course, state edition.

Issac Pitman & Sons, 2 W. 45th St., New York  
Manuale di Fonografia Italiana, G. Francini.

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Prime, I Go a Fishing.  
Clarence King's Memoirs.  
Soddy, Interpretation of Radium.  
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Leo Rullman, 1421 University Ave., New York  
Truesdell, Spiritualism, Bottom Facts.  
Revelations of a Spirit Medium, St. Paul, 1891.  
Mediums and Their Dupes, Sydney, 1879.  
Davenport, Death Blow to Spiritualism.  
Evans, Hours with the Ghosts.  
Confessions of a Medium, Anon.

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Hale's His Level Best, Boston, 1872.  
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The Pacific Ocean in History.  
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